

UNSTUCK #DIAMONDRISING LEADER Coaching Sheets

Gameplanner Rank-Mapping Sheet

Name _____ Distributor # _____ Date _____

Last six month's OGV

1 _____ 2 _____ 3 _____ 4 _____ 5 _____ 6 _____

Set OGV goals.

Current OGV _____	OGV Goal _____	OGV Needed _____	
<i>current</i>	<i>goal</i>	<i>need</i>	<i>break it down</i>

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 ex: 1500 2000 500 5 kits / 2

3 Month OGV targets _____

Schedule 4-6 classes this month.

Dates of classes:

Raise leaders.

Based on your rank mapping sheet, make a list of all the leaders in the last 6-12 months that have sold a kit on your weakest leg. Put down their names. Those are the people you work with, coach, and teach classes with and for this month. Work in your weakest places when you are fighting for a rank up.

When you fill these sheets out, print two copies and work on them side by side. Both of you keep a copy until you check in again three months later.

Print these for free at oilabilityteam.com/unstuck.

UNSTUCK #DIAMONDRISING LEADER *Coaching Sheets*

Coaching + Action Steps

Name _____ Distributor # _____ Date _____

Every 3-6 months, sit down for a 30-minute coaching session and revisit their goals, do rank mapping and stat tracking from the Gameplanner and work on their weak areas.

Do they need coaching on: connecting with cold market closing their classes meeting needs of people doing strong follow up teaching 1-2 classes a week (consistency) training their leaders excuses doing non income-producing activities (distraction) making sure each person on their team has the Core 4 classes tapping into friends of friends to build their team

Dates I coached this leader: _____

Action steps with 10 lines for notes and suggestions.

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

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Coaching Sheets

Stat Tracking Homework

Track your statistics from the data on the Young Living Oil Tools app!

January

February

March

April

Rank: _____	Rank: _____	Rank: _____	Rank: _____
Paycheck: _____	Paycheck: _____	Paycheck: _____	Paycheck: _____
OGV: _____	OGV: _____	OGV: _____	OGV: _____
Team size: _____	Team size: _____	Team size: _____	Team size: _____
New members: _____	New members: _____	New members: _____	New members: _____
Going inactive: _____	Going inactive: _____	Going inactive: _____	Going inactive: _____
Pace OGV on Day 1: _____	Pace OGV on Day 1: _____	Pace OGV on Day 1: _____	Pace OGV on Day 1: _____
Projected OGV on Day 1: _____	Projected OGV on Day 1: _____	Projected OGV on Day 1: _____	Projected OGV on Day 1: _____
Super recruiters: _____	Super recruiters: _____	Super recruiters: _____	Super recruiters: _____
Total ER: _____	Total ER: _____	Total ER: _____	Total ER: _____
Member % ER: _____	Member % ER: _____	Member % ER: _____	Member % ER: _____
Enrollers: _____	Enrollers: _____	Enrollers: _____	Enrollers: _____
Stars: _____	Stars: _____	Stars: _____	Stars: _____
Senior Stars: _____	Senior Stars: _____	Senior Stars: _____	Senior Stars: _____
Executives: _____	Executives: _____	Executives: _____	Executives: _____
Silvers: _____	Silvers: _____	Silvers: _____	Silvers: _____
Gold: _____	Gold: _____	Gold: _____	Gold: _____
Platinum: _____	Platinum: _____	Platinum: _____	Platinum: _____

May

June

July

August

Rank: _____	Rank: _____	Rank: _____	Rank: _____
Paycheck: _____	Paycheck: _____	Paycheck: _____	Paycheck: _____
OGV: _____	OGV: _____	OGV: _____	OGV: _____
Team size: _____	Team size: _____	Team size: _____	Team size: _____
New members: _____	New members: _____	New members: _____	New members: _____
Going inactive: _____	Going inactive: _____	Going inactive: _____	Going inactive: _____
Pace OGV on Day 1: _____	Pace OGV on Day 1: _____	Pace OGV on Day 1: _____	Pace OGV on Day 1: _____
Projected OGV on Day 1: _____	Projected OGV on Day 1: _____	Projected OGV on Day 1: _____	Projected OGV on Day 1: _____
Super recruiters: _____	Super recruiters: _____	Super recruiters: _____	Super recruiters: _____
Total ER: _____	Total ER: _____	Total ER: _____	Total ER: _____
Member % ER: _____	Member % ER: _____	Member % ER: _____	Member % ER: _____
Enrollers: _____	Enrollers: _____	Enrollers: _____	Enrollers: _____
Stars: _____	Stars: _____	Stars: _____	Stars: _____
Senior Stars: _____	Senior Stars: _____	Senior Stars: _____	Senior Stars: _____
Executives: _____	Executives: _____	Executives: _____	Executives: _____
Silvers: _____	Silvers: _____	Silvers: _____	Silvers: _____
Gold: _____	Gold: _____	Gold: _____	Gold: _____
Platinum: _____	Platinum: _____	Platinum: _____	Platinum: _____

Weakness: _____ Action Steps: _____

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