

THE 2022 GAMEPLANNER



written by

Sarah Harnisch

graphic design

Cory Rucker

concept layout

Kimberly Esposito

Jeff Esposito

Jennifer Simmons

oilabilityteam.com

Gameplanner

© Copyright 2021 by Sarah Harnisch, All Rights Reserved

This publication may not be reproduced, stored, or transmitted in whole or in part, in any form or by any means, electronic, mechanical, or otherwise, without prior written consent from the author.

Visit oilabilityteam.com to purchase additional copies.

written by Sarah Harnisch

graphic design Cory Rucker

concept layout Kimberly Esposito • Jeff Esposito • Jennifer Simmons





NAME

ADDRESS

PHONE

EMAIL



Now Available

GAMEPLAN OILS Scriptbook

GAME-CHANGING
ESSENTIAL OILS SCRIPTBOOK



This is a powerful gift
for Oiler's and Business Builders!

Aromatherapy training in one place!

- 👤 25 well-organized oils scripts that read like a novel
- 👤 2 bonus scripts, including natural remedies for colds and flus
- 👤 7 quick protocols with digital download calendars

SNAG BOOKS ON THE OILABILITYTEAM.COM WEBSITE



Hey there!

Welcome to the 2022 Gameplanner! I am so thankful that you have chosen this planner for your business this year!

What a year this has been! But I completely believe that the Lord will restore what the locusts have taken from us as we exit this season of pandemic rest and regrouping. This is our year to soar.

I have a few thoughts as you prepare to kick off 2022:

1. Stop beating yourself up. If you have lost OGV, leaders, momentum, or interest—it's OK! It is happening across the board. Your feelings are not rare and they are absolutely validated. Here is the deal: you have 2 choices this year: stay down on the ground... or stand. I choose to stand. I have my eyes on Royal Crown Diamond and will be gaining ground this year!
2. How do you get there? Look back at what you were doing two ranks ago. Go do those things again. Do what got you momentum. (In a nutshell: teach classes, train your leaders, and do product education with your customers so they get on Subscribe to Save.)
3. Get in front of your team. If you have leaders, spend time with them face to face; not simply on a zoom call. The people I spend time with are the ones that show up; whether they are product users or business builders (brand partners).
4. Get to events and host events. It doesn't matter if it's a watch party for an online streamed Young Living led event or a full-on Beauty School with 20 people and their own stations and product. Events will fire your people up and get their head in the game!
5. Teach. Were you excited about your OGV in October and November 2021 with Young Living's incredible sales and promos? You can have that OGV permanently if you do the one thing that grows your business like lightning: get in front of people and get them excited. If you have to do 1 on 1's until you can get 10 people in a single class, do it to build momentum. It's ok to go back and start at the beginning again; this business is worth fighting for! If you don't know where to start, I just wrote a 25-class Gameplan Oils Scriptbook. The first 5 classes are online with full professionally-designed Powerpoints for FREE at oilabilityteam.com. Teach off your cell phone or your computer in a Starbucks—there are no excuses! Just get your people to product education, and your OGV will reflect it. Product education = OGV growth, always.
6. Use this planner. I know you've planned to plot out your goals many times



and most of the pages go unfilled. But this year—DO IT. Even if you're just rank mapping and plotting out OGV for the beginning and end of the month. There is something precious, special, and strategic in knowing your trajectory. You plan for it, and it happens—because you are speaking life! Look at the Silver Bound bonuses and make a plan to get yourself to Silver this year. Write out where you want to be within a specific timeline, then make it happen. This is not the year we whisper dreams. This is the year we need to dream new dreams, because our old ones HAVE HAPPENED.

7. Market your next class in your current class. I do this by using the Scriptbook mini. There are 25 class teasers in that little book and a table of contents with each class listed, so you can check the box as they show up for new classes. I use it as a passport and give people gifts for coming to more than one class. It works! We are seeing our numbers increase in classes!
8. Be around your runners. Make a list of the people enrolling on your team and get into their space. If you're around people that are excited, you will be excited. If you have no runners, then be around people placing 300pv orders or those that just love Young Living. You will absorb their excitement! If you hang around naysayers or people who are stagnant, you will be stagnant. Surround yourself with hope.
9. Collect data from the people coming to your classes. I use the Diamond Rising contact me cards for this. They will check what they want to learn on those little cards. Then I can tailor the next class to exactly what they need without asking 20 questions the first time we meet. Let the card do the work for you.
10. Businesses grow when you speak life and follow it with action. When you are purposeful and pair that with action, you will have a good business year in front of you. Dream it, track it, do it. This is the year we rank TOGETHER—because YOU ARE A DIAMOND RISING!

All my love,

Sarah Harnisch

author of Gameplan

Make sure you also check out the website oilabilityteam.com for more business tools and lots of freebies, and get on our weekly Gameplan roundtable at Oil Ability with Sarah on Facebook, Tuesday nights at 8:30 eastern!

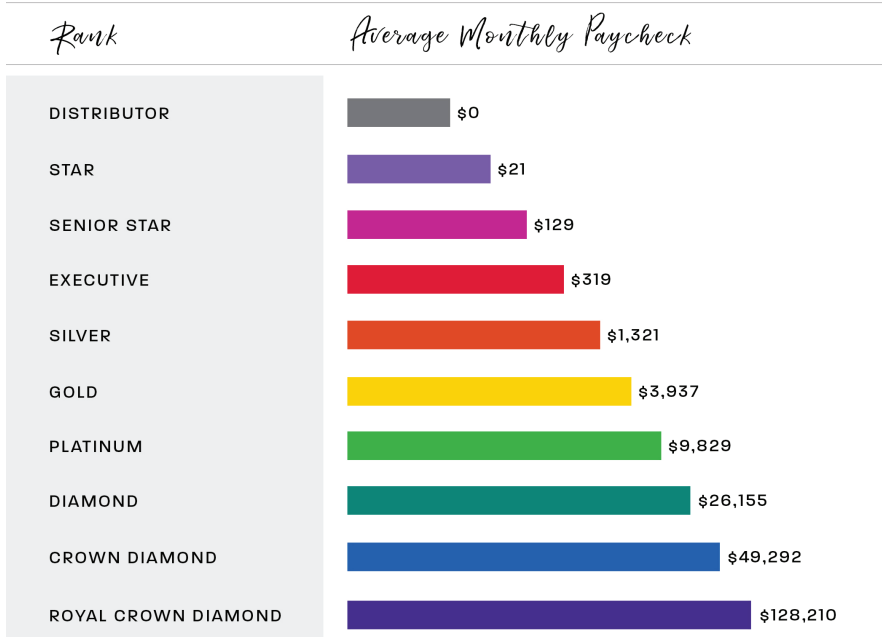


Nailed Your Goal

TARGET DATE	RANK DATE	TARGET DATE	RANK DATE
Star		Platinum	
Senior Star		Diamond	
Executive		Crown Diamond	
Silver		RCD	
Gold			

This is what
#diamondrising
 looks like

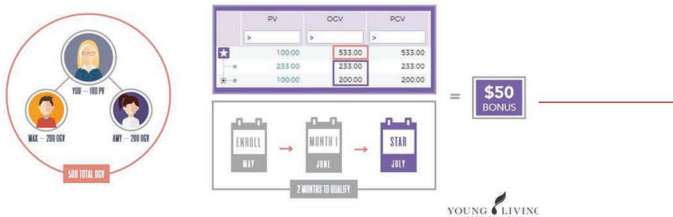
YOUNG LIVING *Ranks* AVERAGE MONTHLY INCOME



Silver Bound

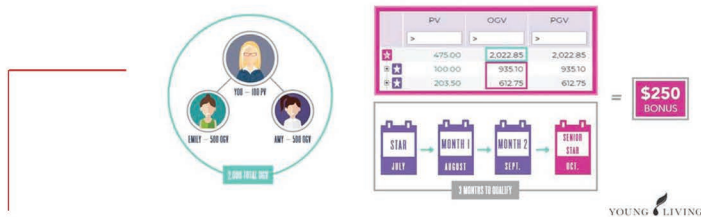
Reaching **Star** with Silver Bound

Three parts to success



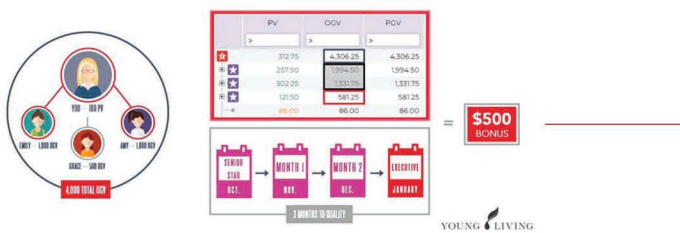
Reaching **Senior Star** with Silver Bound

Building on your success



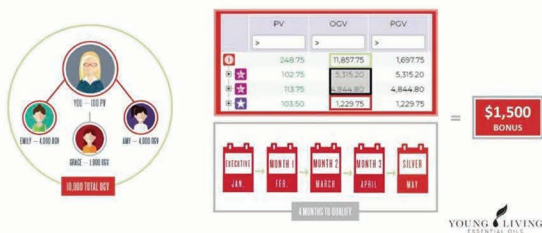
Reaching **Executive** with Silver Bound

Growing your team



Reaching **Silver** with Silver Bound

Setting yourself up for future success



How To

USE THE WEEKLY JOURNAL

JOURNAL

THANKS, LEADERS, GOALS

Write your prayers of thanksgiving.
Pray specifically for your leaders.
Write your goals and ambitions down
and then pray about them.
Pray for your business. Pray big!

IDEA BOX

INCOME PRODUCING ACTIVITIES, SOCIAL MEDIA, OUTREACH

Come up with a good post to engage your team. ("This is my bathtub before and after Thieves cleaner!" "What's your favorite Young Living product?")

TRACKER

WEEKLY CONTESTS, ETC.

List your contest of the month here
Example: NingXia 2-packs to every leader that can train 2 to train 2 this month, then have them duplicate it!

TRAINING

PRODUCT OF THE WEEK

Pick a product each week to highlight!
Example: Thieves cleaner undiluted and baking soda in your bathtub. Try it! You'll love me forever!

WELLNESS

WHAT NEW YOUNG LIVING PRODUCT HAVE YOU TRIED THIS WEEK?

If it's an oil, make it a point to get 10 drops of oil on your body each day.

RECAP

WEEKLY BUSINESS ACCOUNTABILITY

In the Gameplan appendix there is an accountability worksheet. It should be filled out by the 25th each month. Check in with someone on your team that you trust once a week, even if it's just for a few minutes. Write what you need to work on in this section.



How to Use the Gameplanner

You have Gameplan. And the workbook. You have done bootcamp.

But how do you get from Point A to Point B?

In her greatest goal-writing book yet, Sarah Harnisch has penned the most powerful planner in all of Young Living. If you have a goal to rank up once or several times over the next year, this will keep you focused. There is content in this planner that Sarah has been sketching into her personal planners for three years as she ranked to Diamond. For the first time, Sarah is sharing her rank up tracking techniques with all of Young Living.

Included inside:

- Rank Mapping Accountability Sheets (break down your 3-month OGV goals, then break them down by rank, then break them down to see how many classes you are from your next rank). You can also make a list underneath of the leaders you are working with that month based on your weak leg data
- stat tracking (see all your statistics [paycheck, OGV, percentage on subscribe to save, number of leaders at each rank, etc...] side by side for eight months at a time, so you can watch the trends on your team. If you see that you're flipping two senior stars a month instead of four, as you had in the past, you know to concentrate on that rank)
- Gameplan bootcamp date tracking
- three business goals daily with task lists and places for appointments
- OGV trackers on the 15th and end of the month each month so you can see how you compared to the month before
- prayer journals to pray specifically over your team, weekly contest trackers, weekly Young Living product training
- over 250 Unstuck and Ignite quotes to keep you focused and driven
- a list of every Young Living oil to track as you build your collection + Simple Swap pages by room to build subscribe to save among your leaders and give them ideas
- places to write the 190, 250 and 300pv subscribe to save orders and your own subscribe to save wish list
- follow up pages to track mailings you have sent to make sure you get the maximum business deductions on your taxes
- lists of your #diamondsrising (those that ranked up) and the top leaders on your team each month by rank, so you know who is working and who to focus on

And more!



But most importantly, this will help you to keep the three things that grow your business all in one place, instead of scattered on paper around your home: *teaching classes, doing follow up, and training your leaders.*

How to use this planner:

- For yourself
- For your top leaders
- For retreats
- Rank up gifts (there is a bulk discount!)
- As stage giveaways at rallies for your team
- On legs where you want to energize leaders that are distracted
- On legs where you see potential in a leader
- To boost OGV on a specific leg by mailing to all leaders
- As birthday, Christmas, or oilversary gifts for leaders

This little 6x9 planner will blow your mind, because it puts feet to the Gameplan book and holds you to a level of accountability unseen in all of Young Living. You're beyond making goals—it's time to achieve them. This will take you to the next rank and keep you focused, organized, and fired up!

Does this seem like a lot of content to you? It's ok! You don't need to fill it all in! You are NOT wasting your investment. Strategy and organization take time. You don't need to nail it all the first year. Simply start with the pages that convict you the most—perhaps "3 business goals each day" or "Rank Mapping"—and next year, add another page or two. My goal is to always give you more than you need. You take what you want to grow. This is your rank up year! If you hit 1 rank per year, you would be a Royal Crown Diamond in 9 years. You can do it!



Are you in?
It's Gameplanner time!

Simple 101 Script

NOTE: START WITH YOUR STORY! WHAT GOT YOU INTO OILS?
WHAT WERE YOUR “WOW” MOMENTS? SHARE THAT FIRST.

WHAT ARE ESSENTIAL OILS?

They are the most powerful part of the plant.

They are distilled from shrubs, flowers, trees, roots, bushes, fruit, rinds, resins, and herbs.

Oils consist of over 100 different natural, organic compounds.

In humans, many provide support for every system in the body: your skeletal system, muscular system, circulatory system, endocrine system and your hormones, respiratory system, and immune system. They support brain health and a healthy weight. They are used extensively for spiritual support in your prayer life. They have been used for thousands of years as beauty aids and for emotional support. An oil in a diffuser can soothe a child's tough day at school and provide a calming effect when you've had a stressful day at work. Oils can be used as an alternative to cleaning chemicals in the home. You can literally start swapping out every single chemical in your home to live a purer lifestyle, and you can do it without breaking the bank!

There are about 300 oils on the earth, but you only need ten to twenty of them to build a good kit.

You do not need to be an aromatherapist to use them. In most cases, just rub it topically into the skin. There are three main ways to get oils into your system: the English apply it topically—rub it on the skin; the French ingest and cook with it; the Germans diffuse and inhale, which is the most effective method because it doesn't have to pass through the digestive system.

How do they enter—and how long do they last?

Tests have shown oils reach the heart, liver, and thyroid in three seconds when inhaled; they were found in the bloodstream in 26 seconds when applied topically. Expulsion of essential oils takes three to six hours in a normal, healthy body.



ESSENTIAL OILS HISTORY

They were first mentioned by name in the biblical book of Genesis, chapter 37, when Joseph was sold to the slave traders. They carried spicery, balm, and Myrrh! Genesis ends with the burial of Joseph's father, anointed with Myrrh. There are over 1,100 direct and indirect mentions of essential oils in Scripture.

Some of the oldest cultures on earth used essential oils. The Babylonians placed orders for Cedarwood, Myrrh, and Cyprus. The Egyptians used essential oils for beauty and embalming. They have the oldest recorded deodorant recipe made with essential oils. Pakistan and Rome used essential oils in the communal bath houses.

They were even used by Christ! Jesus was given gold, Frankincense, and Myrrh. Frankincense is sometimes referred to as "the coconut oil of essential oils," because it has over 10,000 uses.

Essential oils were used by the Medieval Europeans, many of whom brought oils back during the Crusades.

It was only after World War 2 when essential oils were "rediscovered," and the science on their uses grows with every single year.

DO ESSENTIAL OILS WORK?

Lavender smelled nice in my bath, but never had any significant effect on my body. I bought my lavender for \$4 a bottle online, at farmers markets, or at bulk foods stores. In the United States, there is no rating system for essential oils. It would be wonderful if there were—because then you'd know what you were buying! If you walk into a grocery store and look at a box of cereal, you'll see nutrition facts on the side. There are no "nutrition facts" on the side of oils. That means you have to trust the source. You have to know the company you are purchasing from. What sets Young Living aside? Seed to Seal. It's our promise of purity. You can learn more about Seed to Seal at seedtoseal.com. All of our oil is shipped from around the world to Spanish Fork, Utah, where it's run through vigorous 8-point testing to insure purity. Those tests are run in triplicate; at the farm, at Spanish Fork, and a third time before bottling. It's why Young Living has never had a recalled essential oil in 23 years of business. You can trust the integrity. Seed to Seal is based on three pillars: sourcing, science, and standards. Young Living's oils are tested by scientists with over 180 years of combined lab experience. They also



do third party testing with two accredited, respected, independent labs.

Young Living is a global leader in essential oils, with over 2 billion dollars in sales annually. Those that use the oils keep coming back! There are 3-thousand global employees, 600 life-changing products, 16 corporate and partner farms, more than 20 international markets, 50 highly trained scientists, 12 independent partner labs, and 6 million global members. What does that mean? The testing is thorough and exact. It's why I don't buy from a mom and pop oils shop—they don't have the team to do the testing that's needed to stay on top of hundreds of oils and blends.

Why can't you just buy oils at the grocery store? Purity. You get what you pay for. I have seen bottles of Frankincense for \$7 at the grocery store—but it costs more than that just to distill! It's a red flag that the oil has been adulterated.

All oils in the world fall into one of four categories: Authentic, Manipulated, Perfume, or Synthetic.

- 1) **Authentic** means the oils are 100 percent pure, with no added synthetics or other species in the bottle. These are Young Living oils!
- 2) **Manipulated** means the final product has been made to smell more pleasing and less earthy. Some of the heavier molecules have been stripped out, or another species introduced, to enhance the aroma.
- 3) **Perfume** oils are not pure. They are mixed with synthetics to enhance the aroma. These oils have no therapeutic action. Frequently, solvents are used to extract the plant.
- 4) **Synthetic** oils are not true oils at all. They smell nothing like the original plant, and are typically labeled as "scented products."

Authentic is the only true pure oil. Synthetic oils would be like opening your fridge, taking a glass of orange juice, and diluting it 95% before you drank it! (And diluting it with chemicals!) It wouldn't have the same benefits of a full glass of only orange juice. That's why you want authentic oils. Before you purchase, check to see if the company grows their own plants, has Seed to Seal, and controls the entire process—from the farm to the sealed bottle. Pesticides, pollution, previously farmed land; all of it can affect the quality of an oil. Why would you go



the extra step of using an oil to get away from a chemical—only to use an oil laden with chemicals? It makes no sense.

Young Living's Seed to Seal process is a promise of integrity. There are no pesticides used, no artificial fertilizers, and no weed killers. The plants are harvested at their peak. They're then put through a vigorous testing process. Then they go from the farm directly to your home. Seed to Seal is not a slogan, it's a promise.

WHY DO SOME OILS COMPANIES SELL OILS MORE CHEAPLY?

Most essential oils are sold more cheaply because companies cut corners to save money. If you spray your crop with pesticides, you have more crop to distill. If you use a chemical solvent to extract the oil, you pull more out. If you dilute it with a cheaper oil, or a carrier oil, you stretch the oil you have distilled, and can easily sell more cheaply.

HOW OILS ARE MADE:

It takes a great deal of work to produce a tiny amount of essential oil!

- 60,000 rose blossoms provide only one ounce of Rose oil
- Lavender is abundant—220 pounds will provide seven pounds of oil
- Jasmine flowers must be picked by hand before the sun comes hot on the very first day they open, thus making it one of the most expensive oils in the world! It takes eight million hand-picked blossoms to produce 2.2 pounds of oil
- A Sandalwood tree must be 30 years old and 30 feet high before it can be cut down for distillation. Gary Young's Sandalwood trees must be 90 percent dead before they are harvested.

But a little goes a long way. Most oils are \$10 to \$30 a bottle. Depending on oil thickness (viscosity), a 5-ml bottle contains about 90-100 drops, and a 15-mL bottle contains about 200-240 drops. Each application is one to three drops, meaning even a small bottle will get you 45 to 90 applications. Thieves cleaner is made of plants only and costs about \$1.50 a bottle to make. You can't even get that in the organic section at the grocery store! It replaces a multi-purpose cleaner, glass cleaner, and floor cleaner. The organic versions of those can run you \$4 to \$6 a bottle.



ARE THEY SAFE?

There are certain oils that are photosensitive, meaning you don't want to wear them and go outside. These are mostly citrus oils, like Grapefruit, Lemon, etc.

When using on your skin, always watch for redness and dilute with a carrier oil. Dilute oils on children, because their skin is more permeable and absorbs the oils more quickly. What is a carrier oil? It's a fatty oil like olive oil or coconut oil, and its molecules are much larger than those of essential oils. Using a carrier oil with an essential oil slows down the rate the body can absorb the essential oil, because it has to ping pong through the large molecules of the carrier oil to get into your skin.

Some oils, like Cinnamon or Oregano, are rather strong, so you may not want to diffuse them.

Be wary of putting the oils topically near your eyes. Some oils, like Peppermint, can cause a burning sensation. If you are placing an oil near your eye, apply the oil to a Q-tip instead of tipping the bottle toward your face.

You can become desensitized to an oil if you use the same one day after day, so I rotate my oils every three to four days.

What about internal use of essential oils? NAHA, one of the top aromatherapy schools in the United States, doesn't advocate essential oils for internal use. Why? Most oils companies don't carry any GRAS (Generally Regarded As Safe) essential oils. Many argue that internal essential oil use is unsafe, and I would agree, in some circumstances. You need to make sure you're checking the labels first. Young Living Vitality oils are approved for internal use, just like a food additive. You have been consuming essential oils internally for most of your life—when you chew gum or put Oregano in your pasta.

NAHA also bases a lot of their decisions on the British model, which advocates topical use only. Many of the British studies are flawed, for example, done at extremely high doses or in ways the oils aren't used, like pouring a bottle inside the body. Young Living utilizes all three methods: British, French, and German. The French have been safely using some essential oils internally for decades. Young Living's Vitality line has distinctive white labels so you can easily recognize which oils are safe to take internally.



ON THE FLIP SIDE...

Look at the ingredient list of what you have in your bathroom and kitchen. Every day we put products on our skin, in our body, and breathe them; but many of these products contain damaging chemicals. The average woman applies over 300 chemicals every day to her body just through soaps, makeup, shampoos, and hair care products. Eighty of those products are applied before breakfast!

When you use Young Living's essential oils, you're using a product with one ingredient, like Lemon, Oregano, Tangerine—no synthetic additives and no yuck.

Is all this a bit overwhelming? Let me tell you how I started my oils journey: with a Young Living Starter Kit. It's the only item on the Young Living website that is half off! If you're a frugal momma like me, this is the best bang for your buck! The kit now comes with 12 bottles of oil, a diffuser, 2 packets of NingXia, a Thieves sample, 2 aromaglide roller fitment that turn your bottles into instant roll-ons, and a Thieves hand sanitizer.

(Pass around the Premium Starter Kit with Diffuser, open the bottles and smell them).

Frankincense. One of the top skin oils. It helps smooth the appearance of skin. A key ingredient in Young Living's "Brain Power" essential oil blend. Diffuse during prayer time to help with grounding and purpose.

Lavender. Oil of relaxation. Diffuse for a calming, soothing aroma. Unwind by adding a few drops to a nighttime bath. This is one of the top oils to support healthy skin. It's referred to as the "Swiss army knife" of essential oils because of its many uses. I love this for bruises, blisters, rashes, bug bites, and burns.

Peppermint Vitality. It helps support gastrointestinal comfort. It promotes healthy bowel function and enhanced healthy gut function. It helps maintain efficiency of the digestive tract. It may support performance during exercise. I call this my "highway hypnosis" oil because 1 drop keeps me alert while driving.

Citrus Fresh Vitality. Diffuse to freshen the air. This blend is a mix of Orange, Tangerine, Grapefruit, Lemon and Mandarin oils. It's a replacement for chemical-based home fragrances. Spritz in rooms and closets and over linens. Dilute with V-6 carrier oil, and use as a perfume. It also helps to tone and smooth the appearance of skin. This is a powerful oil for immune support.

Thieves Vitality. Helps support a healthy respiratory system; and it helps maintain overall wellness when taken as a dietary supplement. Add a drop to



Peace and Calming. This is one of my favorite kid oils! Though I have been known to sneak a few drops onto my hands and enjoy it as well! I use it to bring peace to the chaos in my head. It's different than Stress Away in that Stress Away is for prolonged use during the day, and specifically for the sort of "fight or flight" stress that comes on fast. Peace and Calming is more for the evening to slow your mind down. Peace and Calming contains Ylang Ylang, Orange, Tangerine, Patchouli, and Blue Tansy.

Stress Away. This promotes wellness and may be an important part of a daily health regimen. It's one of the top emotion oils blends! I use Stress Away before the onslaught of a heavier day. This oil contains Lime, Copaiba, Vanilla, and is like a massage for the senses.

Lemon Vitality. Its citrus flavor enhances the taste of food and water. The key ingredients are Thieves and NingXia Red. It may help support the immune system. Use it to get sticky goo off your hands or skin or to degrease pans.

PanAway. Apply after exercise to soothe muscles. It has a stimulating aroma. Apply to the back and neck for a soothing aromatic experience. It supports the appearance of healthy skin coloration. Also great for headaches.

DiGize Vitality. This is the top oil blend for supporting the digestive system. Add two drops, along with a drop of peppermint, to water for a stimulating beverage. Take in a veggie capsule internally. Use with Essentialzyme at every meal to support a wellness regimen.

Raven. This is a cleansing blend of Ravinsara, Peppermint, Eucalyptus Radiata, and other essential oils. Raven creates a cooling sensation when applied topically to the chest and throat. Diffuse up to three times daily for a soothing aroma. This oil changes the game for anything involving breathing.

Valor. Valor contains Black Spruce, Blue Tansy, Camphor Wood, Geranium, and Frankincense. The Valor blend was used by the Ancient Romans in the bath-houses before they sent their soldiers into battle. Its smooth, relaxing scent is designed for courage and bravery.

The kit now comes with 12 bottles of oil, a diffuser, 2 packets of NingXia, a packet of Thieves cleaner, 2 aromaglide roll-on caps that turn your bottles into instant roll-ons, and a Thieves hand sanitizer, for \$165.

How do you order?

Simply go to **www.youngliving.com**, click on "Become a Member," and use the number of the person who told you about oils as enroller and sponsor.

It's that simple. Welcome to the world of oils!

Note: end with the Strong Close script from Gameplan!



Diamonds Rising

NEW RANKERS + TOP LEADERS

Know Your Leaders!

Keep a running list of all the top leaders on your team throughout the year! Who are the movers and shakers? Pouring into them and training them to duplicate is the fastest way to rank up!

NAME + NEW RANK

TOP LEADERS ON THE TEAM



Diamonds Rising

NEW RANKERS + TOP LEADERS

Know Your Leaders!

Keep a running list of all the top leaders on your team throughout the year! Who are the movers and shakers? Pouring into them and training them to duplicate is the fastest way to rank up!

NAME + NEW RANK

TOP LEADERS ON THE TEAM



Diamonds Rising

NEW RANKERS + TOP LEADERS

Know Your Leaders!

Keep a running list of all the top leaders on your team throughout the year! Who are the movers and shakers? Pouring into them and training them to duplicate is the fastest way to rank up!

NAME + NEW RANK

TOP LEADERS ON THE TEAM



Diamonds Rising

NEW RANKERS + TOP LEADERS

Know Your Leaders!

Keep a running list of all the top leaders on your team throughout the year! Who are the movers and shakers? Pouring into them and training them to duplicate is the fastest way to rank up!

NAME + NEW RANK

TOP LEADERS ON THE TEAM



Gameplan Vision Board

This is where you put pictures, images, and affirmations to keep you focused on your priorities for the year.

Get specific! I want to see a check with the dollar amount of what you want to make. Tell me the rank you are going for in the next 12 months. Which legs do you need leaders on? What personality types do you need on those legs? Only put goals on this page that you can attain in the next 6-12 months. Then put a date next to them every time they happen!



Build Your Collection

- | | | |
|---|--|---|
| ☐ ABUNDANCE | ☐ EUCALYPTUS RADIATA | ☐ MANUKA |
| ☐ ACCEPTANCE | ☐ EVERGREEN ESSENCE | ☐ MARJORAM / VITALITY |
| ☐ ANGELICA | ☐ EXCITE | ☐ MASTRANTE |
| ☐ AROMAEASE | ☐ EXODUS II | ☐ MELALEUCA QUINQUENERVIA |
| ☐ AROMA LIFE | ☐ FENNEL / VITALITY | ☐ MELISSA |
| ☐ AROMA SIEZ | ☐ FORGIVENESS | ☐ MELROSE |
| ☐ AUSTRALIAN BLUE | ☐ FRANKINCENSE / VITALITY | ☐ MISTER |
| ☐ AUSTRALIAN ERICIFOLIA | ☐ FREEDOM | ☐ MOTIVATION |
| ☐ AUSTRALIAN KURANYA | ☐ FULFILL YOUR DESTINY | ☐ MOUNTAIN SAVORY / VITALITY |
| ☐ AWAKEN | ☐ GATHERING | ☐ MYRRH |
| ☐ BASIL / VITALITY | ☐ GENTLE BABY | ☐ MYRTLE |
| ☐ BELIEVE | ☐ GERANIUM | ☐ NEROLI |
| ☐ BERGAMOT / VITALITY | ☐ GERANIUM BOURNON | ☐ NORTHERN LIGHTS BLACK SPRUCE |
| ☐ BLACK PEPPER / VITALITY | ☐ GERMAN CHAMOMILE / VITALITY | ☐ NUTMEG / VITALITY |
| ☐ BLUE CYPRESS | ☐ GINGER / VITALITY | ☐ OCOTEA |
| ☐ BLUE TANSY | ☐ GLF / VITALITY | ☐ ONE HEART |
| ☐ BLUE YARROW | ☐ GRATITUDE | ☐ ONE VOICE |
| ☐ BRAIN POWER | ☐ GROUNDING | ☐ ORANGE / VITALITY |
| ☐ BUILD YOUR DREAM | ☐ GOLDENROD | ☐ OREGANO / VITALITY |
| ☐ CANADIAN FLEABANE | ☐ GRAPEFRUIT / VITALITY | ☐ PALMAROSA |
| ☐ CARAWAY / VITALITY | ☐ HARMONY | ☐ PALO SANTO |
| ☐ CARDAMOM / VITALITY | ☐ HIGHER UNITY | ☐ PANAWAY |
| ☐ CARROT SEED / VITALITY | ☐ HELICHRYSUM | ☐ PARSLEY / VITALITY |
| ☐ CEDARWOOD | ☐ HIGHEST POTENTIAL | ☐ PATCHOULI |
| ☐ CELEBRATION | ☐ HINOKI | ☐ PEACE & CALMING |
| ☐ CELERY SEED / VITALITY | ☐ HONG KUAI | ☐ PEACE & CALMING II |
| ☐ CHRISTMAS SPIRIT | ☐ HOPE | ☐ PEPPERMINT / VITALITY |
| ☐ CILANTRO / VITALITY | ☐ HUMILITY | ☐ PETITGRAIN |
| ☐ CINNAMON BARK / VITALITY | ☐ HYSSOP | ☐ PINE |
| ☐ CISTUS | ☐ IDAHO BALSAM FIR | ☐ PRESENT TIME |
| ☐ CITRUS FRESH / VITALITY | ☐ IDAHO BLUE SPRUCE | ☐ PURIFICATION |
| ☐ CITRONELLA | ☐ IDAHO GRAND FIR | ☐ RC |
| ☐ CLARITY | ☐ IMMUPOWER | ☐ RAVEN |
| ☐ CLARY SAGE | ☐ INNER CHILD | ☐ RAVINTSARA |
| ☐ CLOVE / VITALITY | ☐ INSPIRATION | ☐ RELEASE |
| ☐ COMMON SENSE | ☐ INTO THE FUTURE | ☐ RELIEVE IT |
| ☐ COOL AZUL | ☐ JADE LEMON / VITALITY | ☐ RISE ABOVE |
| ☐ COPAIBA / VITALITY | ☐ JASMINE | ☐ ROMAN CHAMOMILE |
| ☐ CORIANDER / VITALITY | ☐ JOY | ☐ ROSE |
| ☐ CORSICAN HELICHRYSUM | ☐ JOURNEY ON | ☐ ROSEMARY / VITALITY |
| ☐ CUMIN / VITALITY | ☐ JUNIPER | ☐ ROYAL HAWAIIAN SANDAL- |
| ☐ CYPRESS | ☐ JUVACLEANSE / VITALITY | ☐ WOOD |
| ☐ DILL | ☐ JUVAFLEX / VITALITY | ☐ ROYAL HAWAIIAN SANDAL- |
| ☐ D. GARY YOUNG COMMEM- | ☐ KUNZEA | ☐ WOOD HYDROSOL |
| ☐ ORATIVE COLLECTION | ☐ LADY SCLAREOL | ☐ RUE |
| ☐ DAVANA | ☐ LAURUS NOBILIS / VITALITY | ☐ RUTAVALA |
| ☐ DIGIZE / VITALITY | ☐ LAVENDER / VITALITY | ☐ SACRED FRANKINCENSE |
| ☐ DILL VITALITY | ☐ LEDUM | ☐ SACRED MOUNTAIN |
| ☐ DORADO AZUL | ☐ LEMON / VITALITY | ☐ SACRED SANDALWOOD |
| ☐ DRAGON TIME | ☐ LEMON MYRTLE | ☐ SAGE / VITALITY |
| ☐ DREAM CATCHER | ☐ LEMON VERBENA | ☐ SARA |
| ☐ ECUADORIAN OREGANO | ☐ LEMONGRASS / VITALITY | ☐ SCLARESENCE / VITALITY |
| ☐ EGYPTIAN GOLD | ☐ LIGHT THE FIRE | ☐ SENSATION |
| ☐ ELEMI | ☐ LIVE WITH PASSION | ☐ SHUTRAN |
| ☐ EN-R-GEE | ☐ LIVE YOUR PASSION | ☐ SPEARMINT / VITALITY |
| ☐ ENDOFLEX / VITALITY | ☐ LIME / VITALITY | ☐ STRESS AWAY |
| ☐ ENVISION | ☐ LONGEVITY / VITALITY | ☐ SURRENDER |
| ☐ EUCALYPTUS BLUE | ☐ M-GRAIN | ☐ TANGERINE / VITALITY |
| ☐ EUCALYPTUS GLOBULUS | ☐ MAGNIFY YOUR PURPOSE | ☐ TARRAGON / VITALITY |



- ☐ TEA TREE
- ☐ THIEVES / VITALITY
- ☐ THYME / VITALITY
- ☐ TRANSFORMATION
- ☐ TRAUMA LIFE
- ☐ TSUGA
- ☐ THE GIFT
- ☐ THIEVES / VITALITY
- ☐ THYME / VITALITY
- ☐ TRANSFORMATION
- ☐ TRAUMA LIFE
- ☐ VALERIAN
- ☐ VALOR
- ☐ VANILLA
- ☐ VETIVER
- ☐ WHITE ANGELICA
- ☐ WINTERGREEN
- ☐ XIANG MAO
- ☐ YLANG YLANG
- ☐ WINTER NIGHTS
- ☐ 3 WISE MEN

ROLL-ONS

- ☐ BREATHE AGAIN ROLL-ON
- ☐ DEEP RELIEF ROLL-ON
- ☐ PEACE & CALMING ROLL-ON
- ☐ RUTAVALA ROLL-ON
- ☐ STRESS AWAY ROLL-ON
- ☐ THIEVES ROLL-ON
- ☐ TRANQUIL ROLL-ON
- ☐ VALOR ROLL-ON

MASSAGE OILS

- ☐ BREATHE AGAIN
- ☐ CEL-LITE MAGIC MASSAGE OIL
- ☐ CHIVALRY
- ☐ GARY'S LIGHT
- ☐ ORTHO EASE MASSAGE OIL
- ☐ RELAXATION MASSAGE OIL
- ☐ V-6 VEGETABLE OIL COMPLEX
- ☐ DRAGON TIME MASSAGE OIL
- ☐ ORTHO SPORT MASSAGE OIL
- ☐ SENSATION MASSAGE OIL

THIEVES

- ☐ AUTOMATIC DISHWASHER POWDER
- ☐ COUGH DROPS
- ☐ AROMABRIGHT TOOTHPASTE
- ☐ CLEANSING SOAP
- ☐ DENTAL FLOSS
- ☐ DENTAROME PLUS TOOTHPASTE
- ☐ DISH SOAP
- ☐ FOAMING HAND SOAP REFILL
- ☐ DENTAROME ULTRA TOOTHPASTE
- ☐ FOAMING HAND SOAP
- ☐ FRESH ESSENCE PLUS MOUTHWASH
- ☐ FRUIT & VEGGIE SOAK
- ☐ HARD LOZENGES
- ☐ HOUSEHOLD CLEANER
- ☐ FRUIT & VEGGIE SPRAY
- ☐ HOME CLEANING KIT

- ☐ LAUNDRY SOAP
- ☐ MINTS
- ☐ WATERLESS HAND PURIFIER
- ☐ SPRAY
- ☐ WIPES

SEEDLINGS

- ☐ BABY LOTION
- ☐ BABY WASH & SHAMPOO
- ☐ CALM
- ☐ BABY OIL
- ☐ BABY WIPES
- ☐ DIAPER RASH CREAM
- ☐ LINEN SPRAY

KIDSCENTS

- ☐ BATH GEL
- ☐ LOTION
- ☐ KIDSCENTS GENEYUS
- ☐ KIDSCENTS KIDPOWER
- ☐ KIDSCENTS OWIE
- ☐ KIDSCENTS SLEEPYIZE
- ☐ KIDSCENTS SNIFFLEAZE
- ☐ KIDSCENTS TUMMYGIZE
- ☐ MIGHTYPRO
- ☐ MIGHTYVITES
- ☐ MIGHTYZYME
- ☐ SHAMPOO
- ☐ SLIQUE TOOTHPASTE
- ☐ TENDER TUSH

FOUNDATION NUTRITION

- ☐ BALANCE COMPLETE
- ☐ INNER DEFENSE
- ☐ LONGEVITY SOFTGELS
- ☐ LIFE 9
- ☐ MASTER FORMULA
- ☐ MINERAL ESSENCE
- ☐ OLIVE ESSENTIALS
- ☐ OMEGAGIZE
- ☐ SUPER B
- ☐ SUPER C

CLEANSING NUTRITION

- ☐ 5-DAY NUTRITIVE CLEANSE
- ☐ COMFORTONE
- ☐ ICP
- ☐ JUVASPICE
- ☐ DIGEST & CLEANSE
- ☐ JUVAPOWER
- ☐ JUVATONE
- ☐ MULTIGREENS
- ☐ PARAFREE
- ☐ REHEMOGEN

TARGETED NUTRITION

- ☐ AGILEASE
- ☐ ALKALIME
- ☐ ALLERZYME
- ☐ AMINOWISE
- ☐ BLM

- ☐ CARDIOGIZE
- ☐ CORTISTOP
- ☐ DETOXYZYME
- ☐ ENDOGIZE
- ☐ ESSENTIALZYME
- ☐ ESSENTIAL-ZYMES-4
- ☐ ESTRO
- ☐ FEMIGEN
- ☐ ILLUMINEYES
- ☐ IMMUPRO
- ☐ K&B
- ☐ MEGACAL
- ☐ MINDWISE
- ☐ PD 80/20
- ☐ POWER MEAL
- ☐ POWERGIZE
- ☐ PROSTATE HEALTH
- ☐ PURE PROTEIN
- ☐ COMPLETE
- ☐ CHOCOLATE
- ☐ DELUXE
- ☐ PURE PROTEIN
- ☐ COMPLETE
- ☐ VANILLA SPICE
- ☐ SLEEPESSENCE
- ☐ SULFURZYME
- ☐ SUPER CAL
- ☐ SUPER CAL PLUS
- ☐ THYROMIN



ART

- ☐ BEAUTY MASK
- ☐ CREME MASK
- ☐ GENTLE CLEANSER
- ☐ INTENSIVE MOISTURIZER
- ☐ LIGHT MOISTURIZER
- ☐ REFRESHING TONER
- ☐ RENEWAL SERUM
- ☐ SHEERLUME BRIGHTENING CREAM
- ☐ SKIN CARE SYSTEM

SAVVY MINERALS

- ☐ BLUSH
- ☐ BRONZER
- ☐ FOUNDATION POWDER
- ☐ VEIL-DIAMOND DUST
- ☐ VEIL-MATTE
- ☐ EYELINER
- ☐ MULTITASKER
- ☐ EYESHADOW-BEST KEPT SECRET
- ☐ EYESHADOW-RESIDUAL
- ☐ EYESHADOW-DETERMINED
- ☐ EYESHADOW-WANDERLUST
- ☐ EYESHADOW-SPOILED
- ☐ EYESHADOW-CRUSHIN'
- ☐ EYESHADOW-DIFFUSED
- ☐ EYESHADOW-UNSCRIPTED
- ☐ EYESHADOW-NO. 1 PALETTE
- ☐ BRUSH SET
- ☐ BRUSH-KABUKI
- ☐ LIP GLOSS-ABUNDANT
- ☐ LIP GLOSS-EMBRACE
- ☐ LIP GLOSS-JOURNEY
- ☐ LIP GLOSS-MAVEN
- ☐ LIPSTICK-ADORE
- ☐ LIPSTICK-DAYDREAM
- ☐ LIPSTICK-ON A WHIM
- ☐ LIPSTICK-WISH
- ☐ LIPSTICK-UP TOWN GIRL
- ☐ LIPSTICK-CINNAMINT-INFUSED ICON
- ☐ LIPSTICK-CINNAMINT-INFUSED MUSE
- ☐ LIPSTICK-CINNAMINT-INFUSED POSH
- ☐ LIPSTICK-CINNAMINT-INFUSED SIREN
- ☐ LIPSTICK-CINNAMINT-INFUSED UNTAMED
- ☐ LIP SCRUB-POPPY SEED
- ☐ MASCARA
- ☐ MULTITASKER-LIGHT
- ☐ MULTITASKER-MEDIUM
- ☐ MULTITASKER-TAN
- ☐ MULTITASKER-DARK
- ☐ PRIMER-MATTIFYING
- ☐ PRIMER-HYDRATING

FACIAL CARE

- ☐ BOSWELLIA WRINKLE CREAM
- ☐ ESSENTIAL BEAUTY SERUM
- ☐ CINNAMINT LIP BALM
- ☐ GRAPEFRUIT LIP BALM

- ☐ LAVENDER LIP BALM
- ☐ MAXIMUM STRENGTH ACNE TREATMENT
- ☐ MIRAH LUMINOUS CLEANSING OIL
- ☐ ORANGE BLOSSOM FACE WASH
- ☐ ORANGE BLOSSOM MOISTURIZER
- ☐ SANDALWOOD MOISTURE CREAM
- ☐ SATIN FACIAL SCRUB, MINT
- ☐ WOLFBERRY EYE CREAM

LOTIONS AND MOISTURIZERS

- ☐ COCONUT-LIME REPLENISHING BODY BUTTER
- ☐ LAVENDER HAND & BODY LOTION
- ☐ SENSATION HAND & BODY LOTION
- ☐ GENESIS HAND & BODY LOTION
- ☐ ROSE OINTMENT

HAIR CARE

- ☐ COPAIBA VANILLA MOISTURIZING SHAMPOO
- ☐ COPAIBA VANILLA MOISTURIZING CONDITIONER
- ☐ LAVENDER MINT DAILY SHAMPOO
- ☐ LAVENDER MINT DAILY CONDITIONER
- ☐ LAVENDER SHAMPOO
- ☐ LAVENDER CONDITIONER
- ☐ MIRAH LUSTROUS HAIR OIL

SOAPS & BATH GELS

- ☐ BATH & SHOWER GEL BASE
- ☐ DRAGON TIME BATH & SHOWER GEL
- ☐ EVENING PEACE BATH & SHOWER GEL
- ☐ LAVENDER BATH & SHOWER GEL
- ☐ MORNING START BATH & SHOWER GEL
- ☐ SENSATION BATH & SHOWER GEL
- ☐ LAVENDER FOAMING HAND SOAP
- ☐ LUSCIOUS LEMON FOAMING HAND SOAP
- ☐ THIEVES FOAMING HAND SOAP
- ☐ CHARCOAL BAR SOAP
- ☐ LAVENDER-OATMEAL BAR SOAP
- ☐ LEMON-SANDALWOOD CLEANSING SOAP
- ☐ MELALEUCA-GERANIUM MOISTURIZING SOAP
- ☐ MORNING START MOISTURIZING SOAP
- ☐ PEPPERMINT-CEDARWOOD MOISTURIZING SOAP
- ☐ SACRED MOUNTAIN MOISTURIZING SOAP
- ☐ THIEVES CLEANSING SOAP
- ☐ VALOR MOISTURIZING SOAP

BODY CARE

- ☐ BON VOYAGE KIT
- ☐ CLARADERM
- ☐ COOL AZUL SPORTS GEL
- ☐ COOL AZUL PAIN RELIEF CREAM
- ☐ INSECT REPELLENT
- ☐ LAVADERM AFTER-SUN SPRAY
- ☐ LAVADERM COOLING MIST
- ☐ LAVADERM CALMING BATH BOMBS
- ☐ MINERAL SUNSCREEN SPF 50 LOTION
- ☐ MIRAH SHAVE OIL
- ☐ PRENOLONE PLUS BODY CREAM
- ☐ PROGESSENCE PLUS
- ☐ PROTEC
- ☐ REGENOLONE MOISTURIZING CREAM



- ☐ SANDALWOOD MOISTURE CREAM
- ☐ STRESS AWAY RELAXING BATH BOMBS

MENS CARE

- ☐ SHUTRAN
- ☐ SHUTRAN 3-IN-1 MENS WASH
- ☐ SHUTRAN AFTERSHAVE LOTION
- ☐ SHUTRAN BAR SOAP
- ☐ SHUTRAN BEARD OIL
- ☐ SHUTRAN SHAVE CREAM

SLIQUE

- ☐ ADVANCED COLLECTION
- ☐ ASSIST COLLECTION
- ☐ COMPLETE COLLECTION
- ☐ MAINTAIN COLLECTION
- ☐ BARS
- ☐ BARS-CHOCOLATE COATED
- ☐ CITRASLIM
- ☐ ESSENCE
- ☐ GUM
- ☐ SHAKE
- ☐ TEA

HEALTHY COOKING

- ☐ GARY'S TRUE GRIT PANCAKE AND WAFFLE MIX
- ☐ GARY'S TRUE GRIT GRANOLA
- ☐ GARY'S TRUE GRIT EINKORN ROTINI PASTA
- ☐ GARY'S TRUE GRIT EINKORN FLOUR
- ☐ GARY'S TRUE GRIT GLUTEN FREE PANCAKE AND WAFFLE MIX
- ☐ GARY'S TRUE GRIT EINKORN FLAKE CEREAL
- ☐ GARY'S TRUE GRIT CHOCOLATE COATED WOLFBERRY CRISP BARS
- ☐ GARY'S TRUE GRIT EINKORN SPAGHETTI
- ☐ GARY'S TRUE GRIT EINKORN BERRIES 3 PK
- ☐ GARY'S TRUE GRIT EINKORN BERRIES 5 LB
- ☐ GARY'S TRUE GRIT NINXIA BERRY SYRUP
- ☐ YACON SYRUP

ANIMAL SCENTS

- ☐ CARE COLLECTION
- ☐ INFECT WAY
- ☐ MENDWELL
- ☐ OINTMENT
- ☐ CAT TREATS
- ☐ DENTAL PET CHEWS
- ☐ PARAGIZE
- ☐ PURICLEAN
- ☐ SHAMPOO
- ☐ REPELAROMA
- ☐ T-AWAY

DIFFUSERS

- ☐ ARIA
- ☐ AROMALUX
- ☐ BAMBOO
- ☐ CAR VENT
- ☐ DESERT MIST
- ☐ DEWDRO
- ☐ DINO LAND ULTRASONIC
- ☐ DOLPHIN REEF ULTRASONIC
- ☐ FEATHER THE OWL
- ☐ GENTLE MIST PERSONAL
- ☐ HAVEN CERAMIC
- ☐ LANTERN
- ☐ LUCIA ARTISAN
- ☐ ORB
- ☐ LUSTRE
- ☐ RAINSTONE
- ☐ SNOWY THE OWL
- ☐ SUNDANCE ULTRASOUNIC
- ☐ THERAPRO PREMIUM (ATOMIZING)
- ☐ USB
- ☐ VIYA CAR



2022

JANUARY

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

FEBRUARY

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28					

MARCH

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

APRIL

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

MAY

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

JUNE

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

JULY

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

AUGUST

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

SEPTEMBER

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

OCTOBER

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

NOVEMBER

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

DECEMBER

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31



JANUARY

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

FEBRUARY

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				

MARCH

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

APRIL

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

MAY

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

JUNE

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

JULY

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

AUGUST

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

SEPTEMBER

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

OCTOBER

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

NOVEMBER

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

DECEMBER

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

2023

January

To Do List

Completed

☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐



Unstuck

CHALLENGE #1: HOW TO TALK TO HUMANS & GET THEM TO RESPOND TO YOU

Go through your cell phone contacts list and add names to your warm market. Start to make contact with them and build relationships, without oils first.

Now, I'm going to give you a good kick in the face, right from the get-go when you have this planner and are fired up. Let's pair this month's challenge with my tiny Gameplan book for new builders, Ignite. This small book is designed for Stars or Senior Stars just getting started, without overwhelming them.

Can you do all three IPA's—Income Producing Activities—for 52 straight weeks? Can you teach a class a week (4-6 classes a month), train your leaders on ER using the Core 5 classes and Fearless and the Fearless calendar, and train your leaders using Ignite and Gameplan—at least twice a year?

There are 52 checkboxes on the back of this page. Let's see if you can do the whole thing.

I want you to write your beginning OGV down right here: _____
and your ending OGV right here after a year: _____
and look at the power of focus.

If you complete all 52 weeks, email me at oilabilitywithsarah@gmail.com, and I'll send you something special in the mail as a congratulations for your massive achievement!





Unstuck

CHALLENGE #1:

HOW TO TALK TO HUMANS
& GET THEM TO RESPOND TO YOU

I Accept the Unstuck Challenge!

- | | | | | | |
|---------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| ☐ Week 1 | ☐ Week 10 | ☐ Week 19 | ☐ Week 28 | ☐ Week 37 | ☐ Week 46 |
| ☐ Week 2 | ☐ Week 11 | ☐ Week 20 | ☐ Week 29 | ☐ Week 38 | ☐ Week 47 |
| ☐ Week 3 | ☐ Week 12 | ☐ Week 21 | ☐ Week 30 | ☐ Week 39 | ☐ Week 48 |
| ☐ Week 4 | ☐ Week 13 | ☐ Week 22 | ☐ Week 31 | ☐ Week 40 | ☐ Week 49 |
| ☐ Week 5 | ☐ Week 14 | ☐ Week 23 | ☐ Week 32 | ☐ Week 41 | ☐ Week 50 |
| ☐ Week 6 | ☐ Week 15 | ☐ Week 24 | ☐ Week 33 | ☐ Week 42 | ☐ Week 51 |
| ☐ Week 7 | ☐ Week 16 | ☐ Week 25 | ☐ Week 34 | ☐ Week 43 | ☐ Week 52 |
| ☐ Week 8 | ☐ Week 17 | ☐ Week 26 | ☐ Week 35 | ☐ Week 44 | |
| ☐ Week 9 | ☐ Week 18 | ☐ Week 27 | ☐ Week 36 | ☐ Week 45 | |



VISION FOR THE Month

Strategy

Last Month's Ending OGV: _____ This Month's Ending OGV: _____

This Month's Goal: _____

Last Month's Ending LR %: _____ This Month's Ending LR %: _____

This Month's Goal: _____

Number of New Members This Month: _____

My Personally Enrolled:

Last Month's Ending OGV

This Month's Ending OGV

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

Last Month's Income

This Month's Income

Last Month's Rank

This Month's Rank

END OF
THE
Month
STATS



Gameplan Rank-Mapping Sheet

Set your business hours.

My goal this week is _____ hours a day.

M _____ T _____ W _____ TH _____ F _____ S _____

Set OGV goals.

Current OGV _____ OGV Goal _____ OGV Needed _____

current

goal

need

break it down

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

ex: 1500
2000
500
5 kits / 2 classes

3 Month OGV targets _____

Schedule 4-6 classes this month.

Dates of classes:

Raise leaders.

Based on your rank mapping sheet, make a list of all the leaders in the last 6-12 months that have sold a kit on your weakest leg. Put down their names. Those are the people you work with, coach, and teach classes with and for this month. Work in your weakest places when you are fighting for a rank up.



January Goals

Prayer & Gratitude Journal

THANKS

LEADERS

GOALS

Idea box!

IPAs, SOCIAL MEDIA, OUTREACH

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Training

PRODUCT OF THE WEEK

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Tracker

WEEKLY CONTESTS, ETC.

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Wellness

WHAT NEW YOUNG LIVING PRODUCT HAVE YOU TRIED THIS WEEK?

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Recap

WEEKLY BUSINESS

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____



January 2022

Sunday

Monday

Tuesday

Wednesday

2

3

4

5

9

10

11

12

16

17

Martin Luther King Jr. Day

18

19

23

24

25

26

30

31

OGV





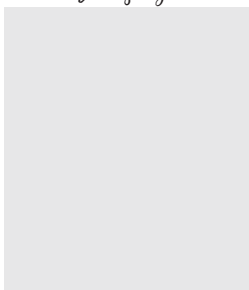
Putting oils on the back is better for respiratory issues, instead of on the chest. On the chest, the oils must work through all the organs on top of the lungs. On the back, the lungs are more accessible. -Gameplan Oils Scriptbook. -Gameplan Oils Scriptbook, 105 Kids Class.

Thursday

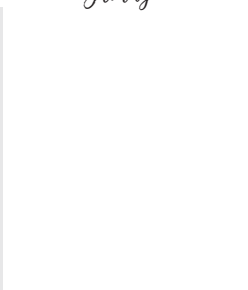
Friday

Saturday

promos



6



7



1

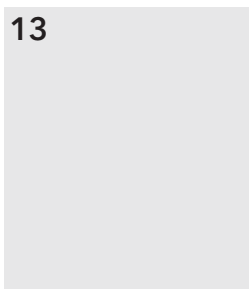
New Year's Day

8

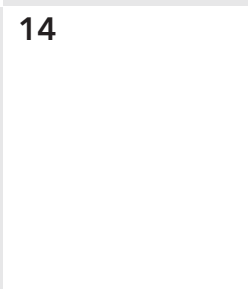
190

250

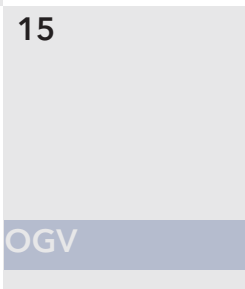
300



13

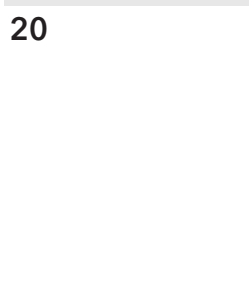


14

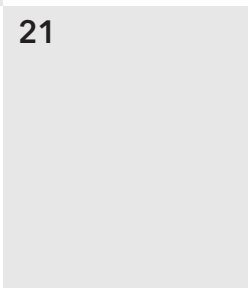


15

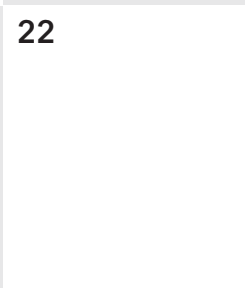
OGV



20

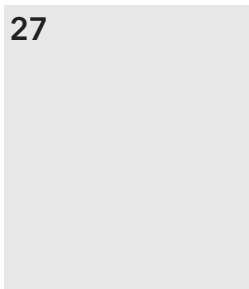


21

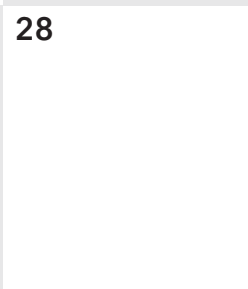


22

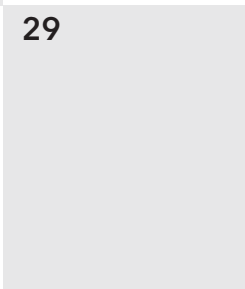
loyalty rewards order



27



28



29

my goals

oilabilityteam.com



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



December 27, 2021 - January 2, 2022

MONDAY • 12/27

TODAY'S TASKS

☐
☐
☐
☐
☐
☐
☐

AM

PM

THREE BUSINESS GOALS

TUESDAY • 12/28

TODAY'S TASKS

☐
☐
☐
☐
☐
☐
☐

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 12/29

TODAY'S TASKS

☐
☐
☐
☐
☐
☐
☐

AM

PM

THREE BUSINESS GOALS



NingXia contains every single essential amino acid. It contains 13 percent protein, the highest protein count of any fruit. It has trace minerals. It has naturally occurring Vitamins B1, B6, and B12, the energy vitamins. It has more Vitamin C than all the fruits and veggies on the earth and more beta carotene than carrots. It's loaded with fiber because the skin of the berry was preserved in processing.

-Gameplan Oils Scriptbook, 103
NingXia Class

Notes
+
Ideas



THURSDAY • 12/30

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 12/31

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 1/1

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 1/2

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					



January 3 - January 9, 2022

MONDAY • 1/3

TODAY'S TASKS

- ☐ _____
- ☐ _____
- ☐ _____
- ☐ _____
- ☐ _____
- ☐ _____

AM

PM

THREE BUSINESS GOALS

TUESDAY • 1/4

TODAY'S TASKS

- ☐ _____
- ☐ _____
- ☐ _____
- ☐ _____
- ☐ _____
- ☐ _____

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 1/5

TODAY'S TASKS

- ☐ _____
- ☐ _____
- ☐ _____
- ☐ _____
- ☐ _____
- ☐ _____

AM

PM

THREE BUSINESS GOALS



Maybe you've taken a supplement every day for decades. Let me make a case for you to switch to Young Living supplements. There was a study on MultiGreens formula. When it was not infused with essential oils, the body's blood absorption rate of that supplement was less than half of it in a 24 hour period. When it was infused with oil, bioavailability increased to 86 percent in 1 hour. The conclusion was the cells were now receiving nutrients they had previously not been able to assimilate. -Gameplan Oils Scriptbook, 106 Fearless Class.

Notes
+
Ideas



THURSDAY • 1/6

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 1/7

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 1/8

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 1/9

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					



January 10 - January 16, 2022

MONDAY • 1/10

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 1/11

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 1/12

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Let's talk energy. To non-oilers, that is unusual language. It sounds crazy, but consider that God made the brain to work on electrical currents. He created neurons in your body to pass signals and give each organ information. Messages get passed up and down the spine at 180 miles an hour. The human body sends 11 million bits per second to the brain for processing: through energy. Do not fear it! -Gameplan Oils Scriptbook, 108 Raindrop Class

Notes
+
Ideas



THURSDAY • 1/13

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 1/14

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 1/15

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 1/16

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					



January 17 - January 23, 2022

MONDAY • 1/17

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 1/18

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 1/19

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



What happens when you feel an emotion? Your body enacts its fight or flight senses and activates the endocrine system. Your emotions kick into high gear and flood your body with adrenaline. It's trauma. What happens with the trauma? The body releases some of it. It ignores some of it. And it stores some of it as far from the brain and the heart as it can. Some of it festers like wounds that never heal. And THAT you can release. -Gameplan Oils Scriptbook, 109 The Feelings Class.

Notes
+
Ideas



THURSDAY • 1/20

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 1/21

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 1/22

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 1/23

TODAY'S TASKS

☐

☐

☐

☐

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					



January 24 - January 30, 2022

MONDAY • 1/24

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 1/25

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 1/26

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Everything you've likely learned about fat is not true. There are good fats and bad fats, just like the world of dairy. Your brain needs about a quarter cup of good fat each day for it to work correctly. Fat is brain food. Good fats are: coconut oil (I order from a site called Tropical Traditions), grass-fed butter, avocados, avocado oil, tallow, lard (I like Epic brand), and ghee. If you eat fat, you lose fat.

-Gameplan Oils Scriptbook, 110 The Gut Health Class

Notes
+
Ideas



THURSDAY • 1/27

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 1/28

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 1/29

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 1/30

TODAY'S TASKS

☐

☐

☐

☐

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					



January 31 - February 6, 2022

MONDAY • 1/31

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 2/1

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 2/2

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Why do you need enzymes? There are two reasons. The first reason is enzyme depletion. You have enzymes in your gut, but as you age, they get depleted or damaged. This can cause DNA damage, making you age faster and leading to chronic disease as the body can no longer keep up. The average 40 year old is making a fraction of what they made at age 20, because nutrient absorption declines with age.

-Gameplan Oils Scriptbook,
112 Enzymes Class

Notes
+
Ideas



THURSDAY • 2/3

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 2/4

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 2/5

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 2/6

TODAY'S TASKS

☐

☐

☐

☐

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28					



February

To Do List

Completed

☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐



Unstuck

CHALLENGE #2: HOW TO TALK TO HUMANS & GET THEM TO RESPOND TO YOU

Accept the Starbucks/Panera challenge!

Sit in a setting similar to those two venues and strike up conversations with 3 people this week. Don't talk oils. Just prove to yourself that you **CAN** talk to strangers. If you unlock your cold market, those you don't know, the whole world is at your fingertips.



Warm + Cold Market List

This image shows a single sheet of white paper with horizontal blue ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

VISION FOR THE Month

Strategy

Last Month's Ending OGV: _____ This Month's Ending OGV: _____

This Month's Goal: _____

Last Month's Ending LR %: _____ This Month's Ending LR %: _____

This Month's Goal: _____

Number of New Members This Month: _____

My Personally Enrolled:

Last Month's Ending OGV

This Month's Ending OGV

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

Last Month's Income

This Month's Income

Last Month's Rank

This Month's Rank

END OF
THE
Month
STATS



Gameplan Rank-Mapping Sheet

Set your business hours.

My goal this week is _____ hours a day.

M _____ T _____ W _____ TH _____ F _____ S _____

Set OGV goals.

Current OGV _____ OGV Goal _____ OGV Needed _____

current

goal

need

break it down

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

ex: 1500
2000
500
5 kits / 2 classes

3 Month OGV targets _____

Schedule 4-6 classes this month.

Dates of classes:

Raise leaders.

Based on your rank mapping sheet, make a list of all the leaders in the last 6-12 months that have sold a kit on your weakest leg. Put down their names. Those are the people you work with, coach, and teach classes with and for this month. Work in your weakest places when you are fighting for a rank up.



February Goals

Prayer & Gratitude Journal

THANKS

LEADERS

GOALS

--	--	--

Idea box!

IPAs, SOCIAL MEDIA, OUTREACH

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Training

PRODUCT OF THE WEEK

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Tracker

WEEKLY CONTESTS, ETC.

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Wellness

WHAT NEW YOUNG LIVING PRODUCT HAVE YOU TRIED THIS WEEK?

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Recap

WEEKLY BUSINESS

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____



February 2022

Sunday

Monday

Tuesday

Wednesday

		1	2
6	7	8	9
13	14 Valentine's Day	15	16
20	21 Presidents' Day	OGV	23
27	28 OGV	1	2





How your face ages: typically by age 30-35, you develop crow's feet around your eyes. By 40, you start having skin pigmentation issues. But what is going on under the surface starts by age 20. It's not actually wrinkles that make you look old. It's discoloration of the skin. -Gameplan Oils Scriptbook, Essential Oils 113: The Skin Class

Thursday	Friday	Saturday
3	4	5
10	11	12
17	18	19
24	25	26
3	4	5

promos

190

250

300

loyalty rewards order

my goals

oilabilityteam.com



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Prospect
Member on LR
Member not on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



February 7 - February 13, 2022

MONDAY • 2/7

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 2/8

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 2/9

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Split ends: your hair grows from the root, so the end is the oldest part of your hair. Depending on the length of your hair, the ends may have been with you for several years! Over time, daily wear and tear on your hair will wear down the cuticle, exposing the inner cortex. The result is split ends. One way to fix it: wear your hair in different styles throughout the week (braids, ponytails, etc...) It will wear down different parts of the follicle, preserving your hair.

*-Gameplan Oils Scriptbook,
114: The Hair Class*

Notes
+
Ideas



THURSDAY • 2/10

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 2/11

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 2/12

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 2/13

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28					



February 14 - February 21, 2022

MONDAY • 2/14

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 2/15

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 2/16

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



There have been 23 human studies and 100 animal studies linking fluoride to brain damage. 50 percent of ingested fluoride is deposited in the bones of children. 4 out of ten American children have fluorosis caused by excess fluoride. Fluoride is classified as a hazardous waste product by the fertilizer industry where it comes from.

-Gameplan Oils Scriptbook, 115: The Tooth Class

Notes
+
Ideas



THURSDAY • 2/17

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 2/18

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 2/19

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 2/20

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28					



February 21 - February 27, 2022

MONDAY • 2/21

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 2/22

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 2/23

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



The hypothalamus has a direct connection to the olfactory organs of the nose (our sense of smell). This is done through the cranial nerve, an extension of brain tissue.

It's found nowhere else in the nervous system. It means the things we smell pass directly into the brain without interruption. For it to be recognized by the brain, it must be carried by a lipid (like an oil). Studies have shown that scents held below the nose show up instantly in the hypothalamus. That's how oils work for emotions, and that's also how they work for hormones.

-Gameplan Oils Scriptbook,
116: Hormones + Oils

Notes
+
Ideas



THURSDAY • 2/24

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 2/25

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 2/26

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 2/27

TODAY'S TASKS

☐

☐

☐

☐

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28					



February 28 - March 6, 2022

MONDAY • 2/28

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 3/1

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 3/2

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Once pets are used to essential oils, they seem to respond well to a topical application and may even crave it. The pads of the paws and a great place to put oils, but the back is the easiest place; because they are comfortable being "pet" there. It's also a great way to train them on aromatherapy in a gentl way.

-Gameplan Oils Scriptbook,
117: Animal Aromatherapy

Notes
+
Ideas



THURSDAY • 3/3

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 3/4

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 3/5

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 3/6

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28					



To Do List



Unstuck

CHALLENGE #3: HOW TO TALK TO HUMANS & GET THEM TO RESPOND TO YOU

This is Mojo Method 1!

Sign your circle. Have you taught the 101, 102, 103, 104 and 105 scripts to your immediate family and closest five friends? If not, make sure they all have the core 5.



Warm + Cold Market List

[illegible]

VISION FOR THE Month

Strategy

Last Month's Ending OGV: _____ This Month's Ending OGV: _____

This Month's Goal: _____

Last Month's Ending LR %: _____ This Month's Ending LR %: _____

This Month's Goal: _____

Number of New Members This Month: _____

My Personally Enrolled:

Last Month's Ending OGV

This Month's Ending OGV

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

Last Month's Income

This Month's Income

Last Month's Rank

This Month's Rank

END OF
THE
Month
STATS



Gameplan Rank-Mapping Sheet

Set your business hours.

My goal this week is _____ hours a day.

M _____ T _____ W _____ TH _____ F _____ S _____

Set OGV goals.

Current OGV _____ OGV Goal _____ OGV Needed _____

current

goal

need

break it down

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

ex: 1500
2000
500
5 kits / 2 classes

3 Month OGV targets _____

Schedule 4-6 classes this month.

Dates of classes:

Raise leaders.

Based on your rank mapping sheet, make a list of all the leaders in the last 6-12 months that have sold a kit on your weakest leg. Put down their names. Those are the people you work with, coach, and teach classes with and for this month. Work in your weakest places when you are fighting for a rank up.



March Goals

Prayer & Gratitude Journal

THANKS

LEADERS

GOALS

--	--	--

Idea box!

IPAs, SOCIAL MEDIA, OUTREACH

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Training

PRODUCT OF THE WEEK

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Tracker

WEEKLY CONTESTS, ETC.

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Wellness

WHAT NEW YOUNG LIVING PRODUCT HAVE YOU TRIED THIS WEEK?

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Recap

WEEKLY BUSINESS

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____



March 2022

Sunday

Monday

Tuesday

Wednesday

1

2

6

7

8

9

13

14

15

16

OGV

20

21

22

23

27

28

29

30





There is a growing body of research on fascia. That's a continuous layer of connective tissue that covers and holds all your muscles, bones, organs, and nerves. It's believed to play a role in cellulite (the orange peel-like, dimpled skin texture that appears on the thighs, hips, and butt.) Cellulite happens when parts of the skin are pulled down by the fibrous connective bands that attach the skin to the muscle. The skin becomes dimpled as fat cells collect between the bands.

-Gameplan Oils Scriptbook, 118: Basic Massage for Couples

Thursday

Friday

Saturday

3

4

5

10

11

12

17

St. Patrick's Day

18

19

24

25

26

31

1

2

OGV

promos

190

250

300

loyalty rewards order

my goals

oilabilityteam.com



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



March 7 - March 13, 2022

MONDAY • 3/7

TODAY'S TASKS

☐	_____
☐	_____
☐	_____
☐	_____
☐	_____
☐	_____

AM

PM

THREE BUSINESS GOALS

TUESDAY • 3/8

TODAY'S TASKS

☐	_____
☐	_____
☐	_____
☐	_____
☐	_____
☐	_____

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 3/9

TODAY'S TASKS

☐	_____
☐	_____
☐	_____
☐	_____
☐	_____
☐	_____

AM

PM

THREE BUSINESS GOALS



Why diffuse? An oil diffuser is a device that disperses essential oils into the air. It's more effective than smelling an oil directly from the bottle because oils are volatile (they jump into the air). When they do that, you get the top notes first and miss out on some of the base notes that come out of the bottle last. A diffuser shoots drops of oil into the air quickly and keeps the molecules together long enough, so that you get the entire oil in your nose.

-Gameplan Oils Scriptbook, Essential Oils 119: Intro to Diffusers

Notes
+
Ideas



THURSDAY • 3/10

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 3/11

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 3/12

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 3/13

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		



March 14 - March 20, 2022

MONDAY • 3/14

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 3/15

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 3/16

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



82 percent of children are exposed every week to one or more ingredients with the potential to harm the brain and nervous system.

-Gameplan Oils Scriptbook, Essential Oils 120: The Seedlings Class

Notes
+
Ideas



THURSDAY • 3/17

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 3/18

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 3/19

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 3/20

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		



March 21 - March 27, 2022

MONDAY • 3/21

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 3/22

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 3/23

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



The Neuroauricular Technique is done on the back of the head in an area called the locus ceruleus. It's a mass of more than 1000 nerves at the base of the brain that acts like a central switching station for the body. Every nerve goes through this master control station.

-Gameplan Oils Scriptbook, Essential Oils 122: The Techniques Class

Notes
+
Ideas



THURSDAY • 3/24

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 3/25

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 3/26

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 3/27

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		



March 28 - April 3, 2022

MONDAY • 3/28

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 3/29

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 3/30

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



A "carrier" oil holds the essential oil on the skin longer so more of it is absorbed. Otherwise, about 90 percent of the essential oil evaporates into the air before it gets into the skin tissue.

-Gameplan Oils Scriptbook, Essential Oils 123: How to Make Your Own Blends

Notes
+
Ideas



THURSDAY • 3/31

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 4/1

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 4/2

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 4/3

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		



April

To Do List





Unstuck

CHALLENGE #4: HOW TO TALK TO HUMANS & GET THEM TO RESPOND TO YOU

Remember the challenge from last month?

Now I want you to duplicate that with all the 0's on your team to train them in Subscribe to Save. Usually once they've had the 101 oils class, the 102 Thieves class, the 103 NingXia class, the 104 CBD class and the 105 Kids class, they have found something to order monthly.



Warm + Cold Market List

[illegible]

VISION FOR THE Month

Strategy

Last Month's Ending OGV: _____ This Month's Ending OGV: _____

This Month's Goal: _____

Last Month's Ending LR %: _____ This Month's Ending LR %: _____

This Month's Goal: _____

Number of New Members This Month: _____

My Personally Enrolled:

Last Month's Ending OGV

This Month's Ending OGV

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

Last Month's Income

This Month's Income

Last Month's Rank

This Month's Rank

END OF
THE
Month
STATS



April 2022

Sunday

Monday

Tuesday

Wednesday

3

4

5

6

10

11

12

13

17

Easter Sunday

18

19

20

24

25

26

27





Einkorn is considered an ancient grain and was one of only three grains still around from Jesus's time. It is the only grain on the earth that is not hybridized. It has the simplest genetic code of all varieties of wheat, with just 14 chromosomes. Modern wheat has 42 chromosomes; meaning even people with wheat sensitivities can usually handle Einkorn.

-Gameplan Oils Scriptbook, Essential Oils 124: The Einkorn Class

Thursday	Friday	Saturday
1	2	
7	8	9
14	15	16
21	22	23
28	29	30

OGV

OGV

promos

190

250

300

loyalty rewards order

my goals



Gameplan Rank-Mapping Sheet

Set your business hours.

My goal this week is _____ hours a day.

M _____ T _____ W _____ TH _____ F _____ S _____

Set OGV goals.

Current OGV _____ OGV Goal _____ OGV Needed _____

current

goal

need

break it down

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

ex: 1500
2000
500
5 kits / 2 classes

3 Month OGV targets _____

Schedule 4-6 classes this month.

Dates of classes:

Raise leaders.

Based on your rank mapping sheet, make a list of all the leaders in the last 6-12 months that have sold a kit on your weakest leg. Put down their names. Those are the people you work with, coach, and teach classes with and for this month. Work in your weakest places when you are fighting for a rank up.



April Goals

Prayer & Gratitude Journal

THANKS

LEADERS

GOALS

Idea box!

IPAs, SOCIAL MEDIA, OUTREACH

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Training

PRODUCT OF THE WEEK

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Tracker

WEEKLY CONTESTS, ETC.

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Wellness

WHAT NEW YOUNG LIVING PRODUCT HAVE YOU TRIED THIS WEEK?

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Recap

WEEKLY BUSINESS

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____



Prospect
Member on LR
Member not on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Prospect
Member on LR
Member not on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



April 4 - April 10, 2022

MONDAY • 4/4

TODAY'S TASKS

☐
☐
☐
☐
☐
☐

AM

PM

THREE BUSINESS GOALS

TUESDAY • 4/5

TODAY'S TASKS

☐
☐
☐
☐
☐
☐

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 4/6

TODAY'S TASKS

☐
☐
☐
☐
☐
☐

AM

PM

THREE BUSINESS GOALS



Gary was the gentle grandpa who truly paused to hear you. If you were speaking, you were the only one in the room. He'd go to dangerous parts of the world to make sure he had the best oil for you.

He never stopped researching and questioning the standard. He always looked for a better way that had not been done. When he could not find it, he retreated to the mountains, to 'God's living room', to be alone with the Lord and ask questions. Then he was still enough to listen to the answers.

-Gameplan Oils Scriptbook: Essential Oils 125: The D. Gary Young Class



Notes
+
Ideas

THURSDAY • 4/7

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 4/8

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 4/9

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 4/10

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30



April 11 - April 17, 2022

MONDAY • 4/11

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 4/12

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 4/13

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



You get them to listen by listening to them. Say what?!?! You get people to listen to your love of oils by loving on them, by listening to them, and meeting them where they are without judgement.

-Sarah Harnisch, Unstuck.

Notes
+
Ideas





There is no business without an audience. The good news is—drawing people in is easier than you think; because it does not depend on them. It depends on you. -Sarah Harnisch, Unstuck.

THURSDAY • 4/14

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 4/15

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 4/16

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 4/17

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30



April 18 - April 24, 2022

MONDAY • 4/18

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 4/19

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 4/20

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Invest in people and they will build your business for you, even if they're not an active business builder. They will build it with their excitement and their experiences, and through the conduit of the relationship and trust you have built with them. When you invest in people, you invest in your business. -Sarah Harnisch, Unstuck.

Notes
+
Ideas



THURSDAY • 4/21

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 4/22

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 4/23

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 4/24

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30



April 25 - May 1, 2022

MONDAY • 4/25

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 4/26

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 4/27

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



What does a conversation look like? Begin by asking leading questions, then stand down. Wait for them to respond. I have found when I ask about a person's child, spouse, job, hobbies, work, passions, or health, they will run with it. Rarely do I get an "I'm good" response. Start the conversation, then let them add the flavor to it. -Sarah Harnisch, Unstuck.

Notes
+
Ideas



THURSDAY • 4/28

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 4/29

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 4/30

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 5/1

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30



May

To Do List

Completed

☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐



Unstuck

CHALLENGE #5:

HOW TO TALK TO HUMANS
& GET THEM TO RESPOND TO YOU

Mojo Method 2:

Make up 100 purple bags (instructions at oilabilityteam.com). Carry 5 with you daily. Make it a point to hand three bags out this week and collect people's contact information, then touch base.



Warm + Cold Market List

This image shows a single sheet of white paper with horizontal blue ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

VISION FOR THE Month

Strategy

Last Month's Ending OGV: _____ This Month's Ending OGV: _____

This Month's Goal: _____

Last Month's Ending LR %: _____ This Month's Ending LR %: _____

This Month's Goal: _____

Number of New Members This Month: _____

My Personally Enrolled:

Last Month's Ending OGV

This Month's Ending OGV

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

Last Month's Income

This Month's Income

Last Month's Rank

This Month's Rank

END OF
THE
Month
STATS



May 2022

Sunday

Monday

Tuesday

Wednesday

1

2

3

4

8

Mother's Day

9

10

11

15

16

17

18

OGV

22

23

24

25

29

30

Memorial Day

31

OGV



Thursday	Friday	Saturday
5	6	7
12	13	14
19	20	21
26	27	28

promos

190

250

300

loyalty rewards order

my goals



Gameplan Rank-Mapping Sheet

Set your business hours.

My goal this week is _____ hours a day.

M _____ T _____ W _____ TH _____ F _____ S _____

Set OGV goals.

Current OGV _____ OGV Goal _____ OGV Needed _____

current

goal

need

break it down

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

ex: 1500
2000
500
5 kits / 2 classes

3 Month OGV targets _____

Schedule 4-6 classes this month.

Dates of classes:

Raise leaders.

Based on your rank mapping sheet, make a list of all the leaders in the last 6-12 months that have sold a kit on your weakest leg. Put down their names. Those are the people you work with, coach, and teach classes with and for this month. Work in your weakest places when you are fighting for a rank up.



May Goals

Prayer & Gratitude Journal

THANKS

LEADERS

GOALS

Idea box!

IPAs, SOCIAL MEDIA, OUTREACH

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Training

PRODUCT OF THE WEEK

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Tracker

WEEKLY CONTESTS, ETC.

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Wellness

WHAT NEW YOUNG LIVING PRODUCT HAVE YOU TRIED THIS WEEK?

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Recap

WEEKLY BUSINESS

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



May 2 - May 8, 2022

MONDAY • 5/2

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 5/3

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 5/4

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



The art of meeting needs even works if you are soft-spoken, because quiet people are often some of the most compassionate people I have met. They long to make a difference in other's lives. Keep that as your focus, not your fear, when you connect. You are changing lives.

-Sarah Harnisch, Unstuck.

Notes
+
Ideas



THURSDAY • 5/5

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 5/6

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 5/7

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 5/8

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				



May 9 - May 15, 2022

MONDAY • 5/9

TODAY'S TASKS

☐	_____
☐	_____
☐	_____
☐	_____
☐	_____
☐	_____

AM

PM

THREE BUSINESS GOALS

TUESDAY • 5/10

TODAY'S TASKS

☐	_____
☐	_____
☐	_____
☐	_____
☐	_____
☐	_____

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 5/11

TODAY'S TASKS

☐	_____
☐	_____
☐	_____
☐	_____
☐	_____
☐	_____

AM

PM

THREE BUSINESS GOALS



Take note of the things they are saying, and if the chance arises, get oil on their body on the spot, or at least loan an oil, or an oil and a diffuser.

-Sarah Harnisch, Unstuck.

Notes
+
Ideas



THURSDAY • 5/12

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 5/13

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 5/14

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 5/15

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				



May 16 - May 22, 2022

MONDAY • 5/16

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 5/17

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 5/18

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Always smile. I know it sounds trivial, and it may seem fake for a while, but you are generating a warmth that will get them to open up and share with you. If you give them a blank stare as they are speaking, you will get short, curt responses.

-Sarah Harnisch, Unstuck.

Notes
+
Ideas



THURSDAY • 5/19

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 5/20

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 5/21

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 5/22

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				



May 23 - May 29, 2022

MONDAY • 5/23

TODAY'S TASKS

☐☐☐☐☐☐

TUESDAY • 5/24

TODAY'S TASKS

☐☐☐☐☐☐

WEDNESDAY • 5/25

TODAY'S TASKS

☐☐☐☐☐☐

AM

AM

AM

PM

PM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS



How you share is not as important as *THAT* you share.
-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 5/26

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 5/27

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 5/28

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 5/29

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				



May 30 - June 5, 2022

MONDAY • 5/30

TODAY'S TASKS

☐
☐
☐
☐
☐
☐

TUESDAY • 5/31

TODAY'S TASKS

☐
☐
☐
☐
☐
☐

WEDNESDAY • 6/1

TODAY'S TASKS

☐
☐
☐
☐
☐
☐

AM

AM

AM

PM

PM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS



How you share is not as important as *THAT* you share.
 -Sarah Harnisch, Ignite.

Notes
 +
 Ideas



THURSDAY • 6/2

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 6/3

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 6/4

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 6/5

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				



June

To Do List

Completed

☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐



Unstuck

CHALLENGE #6:

HOW TO TALK TO HUMANS
& GET THEM TO RESPOND TO YOU

Mojo Method 3:

Vendor Events. Sign up for just one this month and try it out. Make sure you have a flip kit on hand and don't put too much time into the design of your booth: keep it focused on the starter kit. One kit sale can be enough to make you feel like a superstar!



Warm + Cold Market List

[illegible]

VISION FOR THE Month

Strategy

Last Month's Ending OGV: _____ This Month's Ending OGV: _____

This Month's Goal: _____

Last Month's Ending LR %: _____ This Month's Ending LR %: _____

This Month's Goal: _____

Number of New Members This Month: _____

My Personally Enrolled:

Last Month's Ending OGV

This Month's Ending OGV

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

Last Month's Income

This Month's Income

Last Month's Rank

This Month's Rank

END OF
THE
Month
STATS



June 2022

Sunday

Monday

Tuesday

Wednesday

1

5

6

7

8

12

13

14

15

YL
North America
Convention

OGV

19

Father's Day

20

21

22

26

27

28

29



Thursday		Friday	Saturday
2	3	4	
9	10	11	
16	17	18	
YL North America Convention	YL North America Convention	YL North America Convention	
23	24	25	
30	1	2	
OGV			

promos

190

250

300

loyalty rewards order

my goals



Gameplan Rank-Mapping Sheet

Set your business hours.

My goal this week is _____ hours a day.

M _____ T _____ W _____ TH _____ F _____ S _____

Set OGV goals.

Current OGV _____ OGV Goal _____ OGV Needed _____

current

goal

need

break it down

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

ex: 1500
2000
500
5 kits / 2 classes

3 Month OGV targets _____

Schedule 4-6 classes this month.

Dates of classes:

Raise leaders.

Based on your rank mapping sheet, make a list of all the leaders in the last 6-12 months that have sold a kit on your weakest leg. Put down their names. Those are the people you work with, coach, and teach classes with and for this month. Work in your weakest places when you are fighting for a rank up.



June Goals

Prayer & Gratitude Journal

THANKS

LEADERS

GOALS

Idea box!

IPAs, SOCIAL MEDIA, OUTREACH

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Training

PRODUCT OF THE WEEK

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Tracker

WEEKLY CONTESTS, ETC.

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Wellness

WHAT NEW YOUNG LIVING PRODUCT HAVE YOU TRIED THIS WEEK?

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Recap

WEEKLY BUSINESS

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Prospect
Member on LR
Member not on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



June 6 - June 12, 2022

MONDAY • 6/6

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 6/7

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 6/8

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Give your 101 classes any pretty title you want and teach them in a way that resonates with you. There are so many good ways of sharing the 101 script. But whatever method you use, skip the bells and whistles and keep it simple so you don't overwhelm upcoming leaders."

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 6/9

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 6/10

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 6/11

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 6/12

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		



June 13 - June 19, 2022

MONDAY • 6/13

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 6/14

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 6/15

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Don't get lost in things that don't grow your business. If you wait until you know it all, you are missing out on the blessing of a lifetime: freedom.
-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 6/16

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 6/17

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 6/18

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 6/19

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		



June 20 - June 26, 2022

MONDAY • 6/20

TODAY'S TASKS

☐
☐
☐
☐
☐
☐

AM

PM

THREE BUSINESS GOALS

TUESDAY • 6/21

TODAY'S TASKS

☐
☐
☐
☐
☐
☐

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 6/22

TODAY'S TASKS

☐
☐
☐
☐
☐
☐

AM

PM

THREE BUSINESS GOALS



Try to keep your story to three to five minutes. Once you get good at telling it in person, you'll be able to shave it to one or two minutes to share quickly when meeting with people in a random hallway or in passing conversation. That's your intro to get them to class. That's your power story."

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 6/23

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 6/24

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 6/25

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 6/26

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		



June 27 - July 3, 2022

MONDAY • 6/27

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 6/28

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 6/29

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



This business may sound scary right now, but it's simply connecting with people. When that skill is mastered, you have 100 percent market share.

Anyone will listen, because you have what they need: toxic free living. It's simpler to share the benefits of Young Living than it is to share pots and pans, leggings, weight loss pills or books. Not everyone NEEDS those things. But everyone needs oils.

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 6/30

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 7/1

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 7/2

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 7/3

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

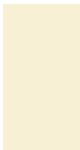
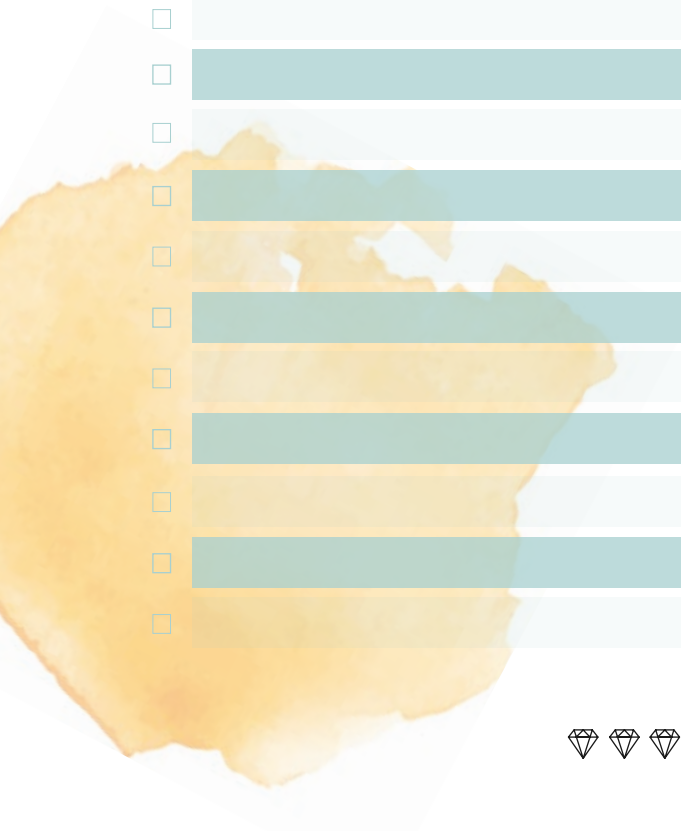


July



To Do List

Completed

☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐



Unstuck

CHALLENGE #7: HOW TO TALK TO HUMANS & GET THEM TO RESPOND TO YOU

Start teaching classes to friends of friends.

Maybe you have a team of five people. The average person knows 2000 people by the time they are 20—and have 300+ contacts in their cell phone! Start teaching classes to your friends of friends. Get those people under you fired up, and offer an incentive to sign your team's circles.



Warm + Cold Market List



VISION FOR THE Month

Strategy

Last Month's Ending OGV: _____ This Month's Ending OGV: _____

This Month's Goal: _____

Last Month's Ending LR %: _____ This Month's Ending LR %: _____

This Month's Goal: _____

Number of New Members This Month: _____

My Personally Enrolled:

Last Month's Ending OGV

This Month's Ending OGV

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

Last Month's Income

This Month's Income

Last Month's Rank

This Month's Rank

END OF
THE
Month
STATS



July 2022

Sunday

Monday

Tuesday

Wednesday

3

4

Independence Day

5

6

10

11

12

13

17

18

19

20

24

25

26

27

OGV

31



Thursday	Friday	Saturday
	1	2
7	8	9
14	15	16
21	22	23
28	29	30

promos

190

250

300

loyalty rewards order

my goals

oilabilityteam.com



Gameplan Rank-Mapping Sheet

Set your business hours.

My goal this week is _____ hours a day.

M _____ T _____ W _____ TH _____ F _____ S _____

Set OGV goals.

Current OGV _____ OGV Goal _____ OGV Needed _____

current

goal

need

break it down

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

ex: 1500
2000
500
5 kits / 2 classes

3 Month OGV targets _____

Schedule 4-6 classes this month.

Dates of classes:

Raise leaders.

Based on your rank mapping sheet, make a list of all the leaders in the last 6-12 months that have sold a kit on your weakest leg. Put down their names. Those are the people you work with, coach, and teach classes with and for this month. Work in your weakest places when you are fighting for a rank up.



July Goals

Prayer & Gratitude Journal

THANKS

LEADERS

GOALS

Idea box!

IPAs, SOCIAL MEDIA, OUTREACH

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Training

PRODUCT OF THE WEEK

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Tracker

WEEKLY CONTESTS, ETC.

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Wellness

WHAT NEW YOUNG LIVING PRODUCT HAVE YOU TRIED THIS WEEK?

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Recap

WEEKLY BUSINESS

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____



Prospect
Member on LR
Member not on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



July 4 - July 10, 2022

MONDAY • 7/4

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 7/5

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 7/6

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Having zero no's likely means you're not sharing. Studies show the average person can only say no seven times. That doesn't mean you should pester them. It does mean you're forever networking, and always looking for open spaces to have short conversations on what oils have done in your life. That's seed planting, and it's how you build your business.

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 7/7

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 7/8

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 7/9

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 7/10

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						



July 11 - July 17, 2022

MONDAY • 7/11

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

TUESDAY • 7/12

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

WEDNESDAY • 7/13

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS



Here's a sentence you need to learn: 'I want to be your person.'

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 7/14

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 7/15

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 7/16

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 7/17

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						



July 18 - July 24, 2022

MONDAY • 7/18

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 7/19

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 7/20

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Still uncomfortable closing?
Practice. If I have the words on my
tongue already, they roll out of
my mouth inadvertently, as if I
have skill! Practice it several times
until it feels comfortable to you.
Then you will effortlessly fall into
your training when you're
sweating at the end of your class.
-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 7/21

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 7/22

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 7/23

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 7/24

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						



July 25 - July 31, 2022

MONDAY • 7/25

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 7/26

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 7/27

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Your path of cleaning out your home will look much different than mine. There are many ways to get from point A to point B in building your oils arsenal, and no particular way is 'incorrect.' Start small and don't get overwhelmed. Start from the place where you're most convicted. Knowledge isn't dictated by rank or the number of degrees or certificates you have. It's dictated by experience, by playing with the oils and looking things up. You'll never get to a place where you know it all. The Lord made something amazing when He made the plants! It may take a lifetime to learn, but I'm in it for the long haul.

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 7/28

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 7/29

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 7/30

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 7/31

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						



August

To Do List

Completed

☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐



Unstuck

CHALLENGE #8:

HOW TO TALK TO HUMANS
& GET THEM TO RESPOND TO YOU

Textable classes.

Textable classes. Have you sent one? These are amazing! There are now textable classes for the Core 5: 101 oils, 102 Thieves, 103 NingXia, 104 CBD, and 105 Kids that are totally FREE on my website at oilabilityteam.com. Go to the site, click on "share" then "classes", copy the link of the class you want and text it to a friend. It's as if they sat in a class, even though they may be a state away from you. Then have good follow up. The challenge this month: text that class to at least 10 people and do good follow up. Meet their needs. People have no reason to give you their time if you don't have a solution for them.



Warm + Cold Market List

[illegible]

VISION FOR THE Month

Strategy

Last Month's Ending OGV: _____ This Month's Ending OGV: _____

This Month's Goal: _____

Last Month's Ending LR %: _____ This Month's Ending LR %: _____

This Month's Goal: _____

Number of New Members This Month: _____

My Personally Enrolled:

Last Month's Ending OGV

This Month's Ending OGV

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

Last Month's Income

This Month's Income

Last Month's Rank

This Month's Rank

END OF
THE
Month
STATS



August 2022

Sunday

Monday

Tuesday

Wednesday

1

2

3

7

8

9

10

14

15

16

17

OGV

21

22

23

24

28

29

30

31

OGV



<i>Thursday</i> 4	<i>Friday</i> 5	<i>Saturday</i> 6
11	12	13
18	19	20
25	26	27
1	2	3

promos

190

250

300

loyalty rewards order

my goals



Gameplan Rank-Mapping Sheet

Set your business hours.

My goal this week is _____ hours a day.

M _____ T _____ W _____ TH _____ F _____ S _____

Set OGV goals.

Current OGV _____ OGV Goal _____ OGV Needed _____

current

goal

need

break it down

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

ex: 1500
2000
500
5 kits / 2 classes

3 Month OGV targets _____

Schedule 4-6 classes this month.

Dates of classes:

Raise leaders.

Based on your rank mapping sheet, make a list of all the leaders in the last 6-12 months that have sold a kit on your weakest leg. Put down their names. Those are the people you work with, coach, and teach classes with and for this month. Work in your weakest places when you are fighting for a rank up.



August Goals

Prayer & Gratitude Journal

THANKS

LEADERS

GOALS

Idea box!

IPAs, SOCIAL MEDIA, OUTREACH

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Training

PRODUCT OF THE WEEK

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Tracker

WEEKLY CONTESTS, ETC.

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Wellness

WHAT NEW YOUNG LIVING PRODUCT HAVE YOU TRIED THIS WEEK?

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Recap

WEEKLY BUSINESS

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



August 1 - August 7, 2022

MONDAY • 8/1

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 8/2

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 8/3

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



There is no business without Loyalty Rewards. You can sign 50 people to your team, but if you never train the lifestyle, in a year, they're likely to drop off as if they were never there to begin with. Not getting your team on Loyalty Rewards this month is like working 20 days, and then it's as if the 20 days never happened. That's what happens when you lay the groundwork with kits, but never follow through with teaching the lifestyle. 0's on your team = no rank up.
-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 8/4

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 8/5

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 8/6

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 8/7

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			



August 8 - August 14, 2022

MONDAY • 8/8

TODAY'S TASKS

☐	_____
☐	_____
☐	_____
☐	_____
☐	_____
☐	_____

AM

PM

THREE BUSINESS GOALS

TUESDAY • 8/9

TODAY'S TASKS

☐	_____
☐	_____
☐	_____
☐	_____
☐	_____
☐	_____

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 8/10

TODAY'S TASKS

☐	_____
☐	_____
☐	_____
☐	_____
☐	_____
☐	_____

AM

PM

THREE BUSINESS GOALS



Don't get distracted. Your goal is freedom. You rank so much faster if you focus. And your leaders will copy what they see.
-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 8/11

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 8/12

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 8/13

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 8/14

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			



August 15 - August 21, 2022

MONDAY • 8/15

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 8/16

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 8/17

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



You cannot take every 'no', 'not yet' or silence as a personal affront. Yet though we know it in our heads, we still live in a place of fear of rejection. That's why we don't confidently ask people about oils. Without confidence, you are dead in the water. People will only follow what they want for themselves. They will not follow fear.
-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 8/18

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 8/19

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 8/20

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 8/21

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			



August 22 - August 28, 2022

MONDAY • 8/22

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 8/23

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 8/24

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



If they don't listen to you, what do you do? Kick the dust from your feet and walk. There are 6 million distributors in Young Living but 300 million people in the world. Go sign the other 294 million.

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 8/25

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 8/26

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 8/27

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 8/28

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			



August 29 - September 4, 2022

MONDAY • 8/29

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 8/30

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 8/31

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



I have a challenge to help you carry the torch. View every person the way Gary viewed them. View them like they are the most important person in the room.

If you run every class like that, you'll have the spirit of Gary inside you. You are carrying Gary's message of bringing oils to every home in the world. It won't be hard for you to build a team, because the message is always about meeting the need.

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 9/1

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 9/2

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 9/3

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 9/4

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			



September

To Do List

Completed

☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐



Unstuck

CHALLENGE #9:

HOW TO TALK TO HUMANS
& GET THEM TO RESPOND TO YOU

Host a 101 in your home.

When was the last time you hosted a 101 in your home, to even a small group of people? Do one this month—especially if you’ve been distracted and focusing on other things. Get back to the basics. This job is your livelihood! You need to fight for it. Invite some friends from work or your spouse’s work, meet their needs so they have a reason to come, grab your kit and script and go.



Warm + Cold Market List



VISION FOR THE Month

Strategy

Last Month's Ending OGV: _____ This Month's Ending OGV: _____

This Month's Goal: _____

Last Month's Ending LR %: _____ This Month's Ending LR %: _____

This Month's Goal: _____

Number of New Members This Month: _____

My Personally Enrolled:

Last Month's Ending OGV

This Month's Ending OGV

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

Last Month's Income

This Month's Income

Last Month's Rank

This Month's Rank

END OF
THE
Month
STATS



September 2022

Sunday

Monday

Tuesday

Wednesday

4

5

Labor Day

6

7

11

12

13

14

18

19

20

21

25

26

27

28



1 <i>Thursday</i>	2 <i>Friday</i>	3 <i>Saturday</i>
8	9	10
15	16	17
OGV		
22	23	24
29	30	1
	OGV	

promos

190

250

300

loyalty rewards order

my goals

oilabilityteam.com



Gameplan Rank-Mapping Sheet

Set your business hours.

My goal this week is _____ hours a day.

M _____ T _____ W _____ TH _____ F _____ S _____

Set OGV goals.

Current OGV _____ OGV Goal _____ OGV Needed _____

current

goal

need

break it down

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____
ex: 1500 2000 500 5 kits / 2 classes

3 Month OGV targets _____

Schedule 4-6 classes this month.

Dates of classes:

Raise leaders.

Based on your rank mapping sheet, make a list of all the leaders in the last 6-12 months that have sold a kit on your weakest leg. Put down their names. Those are the people you work with, coach, and teach classes with and for this month. Work in your weakest places when you are fighting for a rank up.



September Goals

Prayer & Gratitude Journal

THANKS

LEADERS

GOALS

--	--	--

Idea box!

IPAs, SOCIAL MEDIA, OUTREACH

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Training

PRODUCT OF THE WEEK

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Tracker

WEEKLY CONTESTS, ETC.

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Wellness

WHAT NEW YOUNG LIVING PRODUCT HAVE YOU TRIED THIS WEEK?

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Recap

WEEKLY BUSINESS

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Prospect
Member on LR
Member not on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



September 5 - 11 2022

MONDAY • 9/5

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 9/6

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 9/7

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



If you pick yourself up off the ground after every no, you're already focused on the next thing—and that's what leads to a rank up.

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 9/8

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 9/9

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 9/10

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 9/11

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	



September 12 - September 18, 2022

MONDAY • 9/12

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 9/13

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 9/14

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Some people do this fast, some people have more of a cadence to their pace. Both roads lead to Diamond. Don't put that expectation on yourself that if you haven't hit a certain rank in a certain time that you're 'just not good at this.' That's a lie you're choosing to believe. Pace doesn't matter. Just fight.
-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 9/15

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 9/16

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 9/17

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 9/18

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	



September 19 - September 25, 2022

MONDAY • 9/19

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 9/20

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 9/21

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



I'm all in for a little personal development. But don't use it as a crutch to stop teaching classes. When you stop teaching, you stop growing.

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 9/22

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 9/23

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 9/24

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 9/25

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	



September 26 - October 2, 2022

MONDAY • 9/26

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 9/27

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 9/28

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Consistency pays off a lot more
than a couple of seasons of
hustle.

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 9/29

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 9/30

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 10/1

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 10/2

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	



October

To Do List

Completed

☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐



Unstuck

CHALLENGE #10:

HOW TO TALK TO HUMANS
& GET THEM TO RESPOND TO YOU

Connect with you.

Rather than connecting with humans this month, as we have done for the last 9 months, connect with you. Do you remember why you're doing this business? Have you sat down and made a bucket list and a vision board lately? If you need encouragement or a reason to move, go check out this video: https://oilabilityteam.com/meet-sarah/#video_1



Warm + Cold Market List



VISION FOR THE Month

Strategy

Last Month's Ending OGV: _____ This Month's Ending OGV: _____

This Month's Goal: _____

Last Month's Ending LR %: _____ This Month's Ending LR %: _____

This Month's Goal: _____

Number of New Members This Month: _____

My Personally Enrolled:

Last Month's Ending OGV

This Month's Ending OGV

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

Last Month's Income

This Month's Income

Last Month's Rank

This Month's Rank

END OF
THE
Month
STATS



October 2022

Sunday

Monday

Tuesday

Wednesday

2

3

4

5

9

10

Columbus Day

11

12

16

17

18

19

23

24

25

26

30

31

OGV



Thursday

Friday

Saturday

promos

1

190

250

300

6

7

8

13

14

15

OGV

20

21

22

loyalty rewards order

my goals

27

28

29

oilabilityteam.com



Gameplan Rank-Mapping Sheet

Set your business hours.

My goal this week is _____ hours a day.

M _____ T _____ W _____ TH _____ F _____ S _____

Set OGV goals.

Current OGV _____ OGV Goal _____ OGV Needed _____

current

goal

need

break it down

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

ex: 1500
2000
500
5 kits / 2 classes

3 Month OGV targets _____

Schedule 4-6 classes this month.

Dates of classes:

Raise leaders.

Based on your rank mapping sheet, make a list of all the leaders in the last 6-12 months that have sold a kit on your weakest leg. Put down their names. Those are the people you work with, coach, and teach classes with and for this month. Work in your weakest places when you are fighting for a rank up.



October Goals

Prayer & Gratitude Journal

THANKS

LEADERS

GOALS

Idea box!

IPAs, SOCIAL MEDIA, OUTREACH

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Training

PRODUCT OF THE WEEK

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Tracker

WEEKLY CONTESTS, ETC.

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Wellness

WHAT NEW YOUNG LIVING PRODUCT HAVE YOU TRIED THIS WEEK?

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Recap

WEEKLY BUSINESS

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Prospect
Member on LR
Member not on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



*It's time to reorder
your Gameplanner!*



Pick up the 2023 edition at
oilabilityteam.com
(shop / Gameplanner)



October 3 - 9, 2022

MONDAY • 10/3

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 10/4

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 10/5

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Even with a long list of frustrations, Young Living is still better than what you are doing right now, because that hard work leads to freedom. You have done harder things in your life than teaching a two hour class each week! You have been through so much more! There is no other way out. Your options are to continue doing what you have been doing, or to start to dig an escape path.

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 10/6

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 10/7

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 10/8

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 10/9

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					



October 10 - October 16, 2022

MONDAY • 10/10

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 10/11

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 10/12

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



You must decide how bad you want this. You must decide how much freedom means to you. You must decide if you're willing to stay where you are forever. Once you make the decision, you will be unstoppable. Failure starts in your head, but you can halt it there. It does not need to own you. You don't need a support system to do this. You just need the willpower to move. -Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 10/13

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 10/14

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 10/15

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 10/16

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					



October 17 - October 23, 2022

MONDAY • 10/17

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 10/18

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 10/19

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Most of this business is in your mind. It's what you believe you're capable of. The glass ceiling above your head is set by YOU.

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 10/20

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 10/21

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 10/22

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 10/23

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					



October 24 - October 30, 2022

MONDAY • 10/24

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 10/25

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 10/26

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Have you stopped doing the actions that got you your highest rank? You've heard me say it before, but I'll say it again: there are only 3 things that grow your business: teach classes, get people on ER, and train your leaders. If you've stalled, the reality is that if you weren't afraid, you'd have 100 percent market share. Anyone outside your door is a candidate to invite to an oils class. But you have to get fear out of the way of freedom. -Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 10/27

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 10/28

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 10/29

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 10/30

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					



October 31 - November 6, 2022

MONDAY • 10/31

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 11/1

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 11/2

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Have you stopped doing the actions that got you your highest rank? You've heard me say it before, but I'll say it again: there are only 3 things that grow your business: teach classes, get people on ER, and train your leaders. If you've stalled, the reality is that if you weren't afraid, you'd have 100 percent market share. Anyone outside your door is a candidate to invite to an oils class. But you have to get fear out of the way of freedom. -Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 11/3

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 11/4

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 11/5

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 11/6

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					



November

To Do List

Completed

☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐



Unstuck

CHALLENGE #11:

HOW TO TALK TO HUMANS
& GET THEM TO RESPOND TO YOU

Open your door and talk to humans.

Take the “open your door and talk to humans” challenge. I literally want you to walk outside and take a survey. Are there people walking? Have you spoken with the neighbors in your subdivision? If you live in a rural area, drive a few miles and see what you can find. Have you talked to the people at your post office? Is there a regular gas station attendant that you see? Talk to the humans. Start building connections that will lead to a kit. Where do you volunteer? Keep a running list of the humans you see monthly in your cold market list in the back of the Gameplanner. Then talk to the humans.



Warm + Cold Market List



VISION FOR THE Month

Strategy

Last Month's Ending OGV: _____ This Month's Ending OGV: _____

This Month's Goal: _____

Last Month's Ending LR %: _____ This Month's Ending LR %: _____

This Month's Goal: _____

Number of New Members This Month: _____

My Personally Enrolled:

Last Month's Ending OGV

This Month's Ending OGV

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

Last Month's Income

This Month's Income

Last Month's Rank

This Month's Rank

END OF
THE
Month
STATS



November 2022

Sunday

Monday

Tuesday

Wednesday

1

2

6

7

8

Election Day

9

13

14

15

16

OGV

20

21

22

23

27

28

29

30

OGV



3 <i>Thursday</i>	4 <i>Friday</i>	5 <i>Saturday</i>
10	11 Veterans Day	12
17	18	19
24 Thanksgiving Day	25	26
1	2	3

promos

190

250

300

loyalty rewards order

my goals



Gameplan Rank-Mapping Sheet

Set your business hours.

My goal this week is _____ hours a day.

M _____ T _____ W _____ TH _____ F _____ S _____

Set OGV goals.

Current OGV _____ OGV Goal _____ OGV Needed _____

current

goal

need

break it down

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

ex: 1500
2000
500
5 kits / 2 classes

3 Month OGV targets _____

Schedule 4-6 classes this month.

Dates of classes:

Raise leaders.

Based on your rank mapping sheet, make a list of all the leaders in the last 6-12 months that have sold a kit on your weakest leg. Put down their names. Those are the people you work with, coach, and teach classes with and for this month. Work in your weakest places when you are fighting for a rank up.



November Goals

Prayer & Gratitude Journal

THANKS

LEADERS

GOALS

Idea box!

IPAs, SOCIAL MEDIA, OUTREACH

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Training

PRODUCT OF THE WEEK

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Tracker

WEEKLY CONTESTS, ETC.

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Wellness

WHAT NEW YOUNG LIVING PRODUCT HAVE YOU TRIED THIS WEEK?

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Recap

WEEKLY BUSINESS

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____



Prospect
Member on LR
Member not on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Prospect
Member on LR
Member not on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



November 7 - November 13, 2022

MONDAY • 11/7

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 11/8

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 11/9

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Without Gary Young, there would be no mass-scale essential oils production. I think of all he touched and created, and how differently our lives would be without this man's genius: the cleaning power of Thieves, the discovery of NingXia, his work on the Frankincense road to bring us single-species pure Frankincense. Gary built it all painstakingly, over decades of trial and error and across different states and continents. He was always ahead. -Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 11/10

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 11/11

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 11/12

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 11/13

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			



November 14 - November 20, 2022

MONDAY • 11/14

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 11/15

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 11/16

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Can I tell you how thankful I am that Gary Young loved us enough that he didn't set Young Living up as a retail storefront? Do you know what would have happened if he did? I would still have fallen in love with Young Living. I would still have shared my passion for oils with my friends and family. My friends would have ordered, not because I'm selling something to them, but because I'm recommending a lifestyle choice. And Young Living would have taken 100 percent of the profit for my labor. Because Gary loved us so much, he was willing to take it on the chin as a network marketer when the field was still socially looked down upon as an inferior business. He did this just to make sure we got the reward for our hard work.

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 11/17

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 11/18

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 11/19

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 11/20

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			



November 21 - November 27, 2022

MONDAY • 11/21

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 11/22

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 11/23

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Gary was a pioneer who distilled new oils like Dorado Azul and Palo Santo for the first time. He hunted pure, untainted land for his farms all around the world. He meticulously planted the crops in the ground over and over again until he found the best space and method to grow them. He took over 20 years to amass the largest library of constituents (the levels that each oil must have to be best used by the body.) No one else has our library. No one knows what to check their oils against to see if they are high quality. -Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 11/24

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 11/25

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 11/26

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 11/27

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			



November 28 - December 4, 2022

MONDAY • 11/28

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 11/29

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 11/30

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



Young Living is doing things no one else has done before. They were the first company, globally, to offer 600 oils and oil-infused products. Before Gary, a family would be good at one or a few oils. Gary brought large-scale production of oil singles and blends into the modern world. People pause before they use things they have used for 20, 30, 40 years or more—and they reach for an oil instead. Not just a few hundred families, but millions of families in Europe, Mexico, Canada, the Philippines and more. He caused a shift globally in how we view our wellness. Gary truly is the father of the modern essential oils movement!

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 12/1

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 12/2

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 12/3

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 12/4

TODAY'S TASKS

☐

☐

☐

☐

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			



December

To Do List

Completed

☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐



Unstuck

CHALLENGE #12:

HOW TO TALK TO HUMANS
& GET THEM TO RESPOND TO YOU

Take your business online.

You've done all the challenges. Did you do them all year? Go back to month one and compare your OGV. If it's higher, you did something right this year. If it's the same, you need to work on bringing more people in. We're going to try something a bit different this last month: taking your business online. If you haven't done an online class yet—this is your month! Get on Facebook and try a Facebook live in an event. Pick friends that live in another state—that you can't get to your current classes. Maybe there are only one or two people in the event, but it's still worth it (remember the size of their friend circle?) Meet their needs. Love people. Be like Gary—they are the only person in the room. If your business is always about them, your business will grow.

The message is always about meeting the need.

It's time to get Unstuck!



Warm + Cold Market List



VISION FOR THE Month

Strategy

Last Month's Ending OGV: _____ This Month's Ending OGV: _____

This Month's Goal: _____

Last Month's Ending LR %: _____ This Month's Ending LR %: _____

This Month's Goal: _____

Number of New Members This Month: _____

My Personally Enrolled:

Last Month's Ending OGV

This Month's Ending OGV

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

- Leg 1 _____
- Leg 2 _____
- Leg 3 _____
- Leg 4 _____
- Leg 5 _____
- Leg 6 _____

Last Month's Income

This Month's Income

Last Month's Rank

This Month's Rank

END OF
THE
Month
STATS



December 2022

Sunday

Monday

Tuesday

Wednesday

4

5

6

7

11

12

13

14

18

19

20

21

25

Christmas Day

26

27

28



1 <i>Thursday</i>	2 <i>Friday</i>	3 <i>Saturday</i>
8	9	10
15	16	17
OGV		
22	23	24 Christmas Eve
29	30	31 New Year's Eve
	OGV	

promos

- 190
- 250
- 300

loyalty rewards order

my goals



Gameplan Rank-Mapping Sheet

Set your business hours.

My goal this week is _____ hours a day.

M _____ T _____ W _____ TH _____ F _____ S _____

Set OGV goals.

Current OGV _____ OGV Goal _____ OGV Needed _____

current

goal

need

break it down

• Leg 1	_____	_____	_____	_____
• Leg 2	_____	_____	_____	_____
• Leg 3	_____	_____	_____	_____
• Leg 4	_____	_____	_____	_____
• Leg 5	_____	_____	_____	_____
• Leg 6	_____	_____	_____	_____
	ex: 1500	2000	500	5 kits / 2 classes

3 Month OGV targets _____

Schedule 4-6 classes this month.

Dates of classes:

Raise leaders.

Based on your rank mapping sheet, make a list of all the leaders in the last 6-12 months that have sold a kit on your weakest leg. Put down their names. Those are the people you work with, coach, and teach classes with and for this month. Work in your weakest places when you are fighting for a rank up.



December Goals

Prayer & Gratitude Journal

THANKS

LEADERS

GOALS

Idea box!

IPAs, SOCIAL MEDIA, OUTREACH

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Training

PRODUCT OF THE WEEK

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Tracker

WEEKLY CONTESTS, ETC.

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Wellness

WHAT NEW YOUNG LIVING PRODUCT HAVE YOU TRIED THIS WEEK?

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____

Recap

WEEKLY BUSINESS

- Week 1 _____
- Week 2 _____
- Week 3 _____
- Week 4 _____



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Prospect
Member on LR
Brand Partner

Follow Up

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



Follow Up

Prospect
Member on LR
Member not on LR
Brand Partner

	Date	Name	Items Mailed
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		
☐ ☐ ☐ ☐			
	Address		
	Core 5 training: ☐ 101 Oils ☐ 102 Thieves ☐ 103 NingXia ☐ 104 CBD ☐ 105 The Kids Class ☐ Gift the Scriptbook Mini ☐ Complete Fearless & Fearless Calendar ☐ Gift the Gameplan Scriptbook		



December 5, - December 11, 2022

MONDAY • 12/5

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

THREE BUSINESS GOALS

TUESDAY • 12/6

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 12/7

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

THREE BUSINESS GOALS



Gary was generous. He was the philanthropist that saw children in Ecuador in a small schoolhouse with no bathroom and built a 200-million-dollar school for them. He was the one building homes with Young Living brickmakers after the earthquake leveled villages in Nepal. He saw a need and he met it. He did not think about it. He did not say he'd try to help. He did not stop until it was done!

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 12/8

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 12/9

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 12/10

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 12/11

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31



December 12 - December 18, 2022

MONDAY • 12/12

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 12/13

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 12/14

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



I have a challenge to help you carry the torch. View every person the way Gary viewed them. View them like they are the most important person in the room. If you run every class like that, you'll have the spirit of Gary inside you. You are carrying Gary's message of bringing oils to every home in the world. It won't be hard for you to build a team, because the message is always about meeting the need.

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 12/15

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 12/16

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 12/17

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 12/18

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31



December 19 - December 25, 2021

MONDAY • 12/19

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

TUESDAY • 12/20

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 12/21

TODAY'S TASKS

☐	
☐	
☐	
☐	
☐	
☐	

AM

PM

THREE BUSINESS GOALS



The words 'essential oil' are now part of the vernacular. You can get cheap oil at the grocery store and online. There are already generic knockoffs.

It's become part of who we are. Moms douse their kids in it at the playground. Entire websites are designated to the science and study of oils. New companies pop up every day. But Young Living has secured its place in history.

-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 12/22

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 12/23

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 12/24

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 12/25

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31



December 26 - January 1, 2023

MONDAY • 12/26

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

THREE BUSINESS GOALS

TUESDAY • 12/27

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

THREE BUSINESS GOALS

WEDNESDAY • 12/28

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

THREE BUSINESS GOALS



To share effectively, you need one last thing: you need a why. You need a reason to get up every morning and fight for this business.
-Sarah Harnisch, Ignite.

Notes
+
Ideas



THURSDAY • 12/29

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

FRIDAY • 12/30

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

SATURDAY • 12/31

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

AM

PM

AM

PM

AM

PM

THREE BUSINESS GOALS

THREE BUSINESS GOALS

THREE BUSINESS GOALS

SUNDAY • 1/1

TODAY'S TASKS

☐

☐

☐

☐

☐

☐

☐

☐

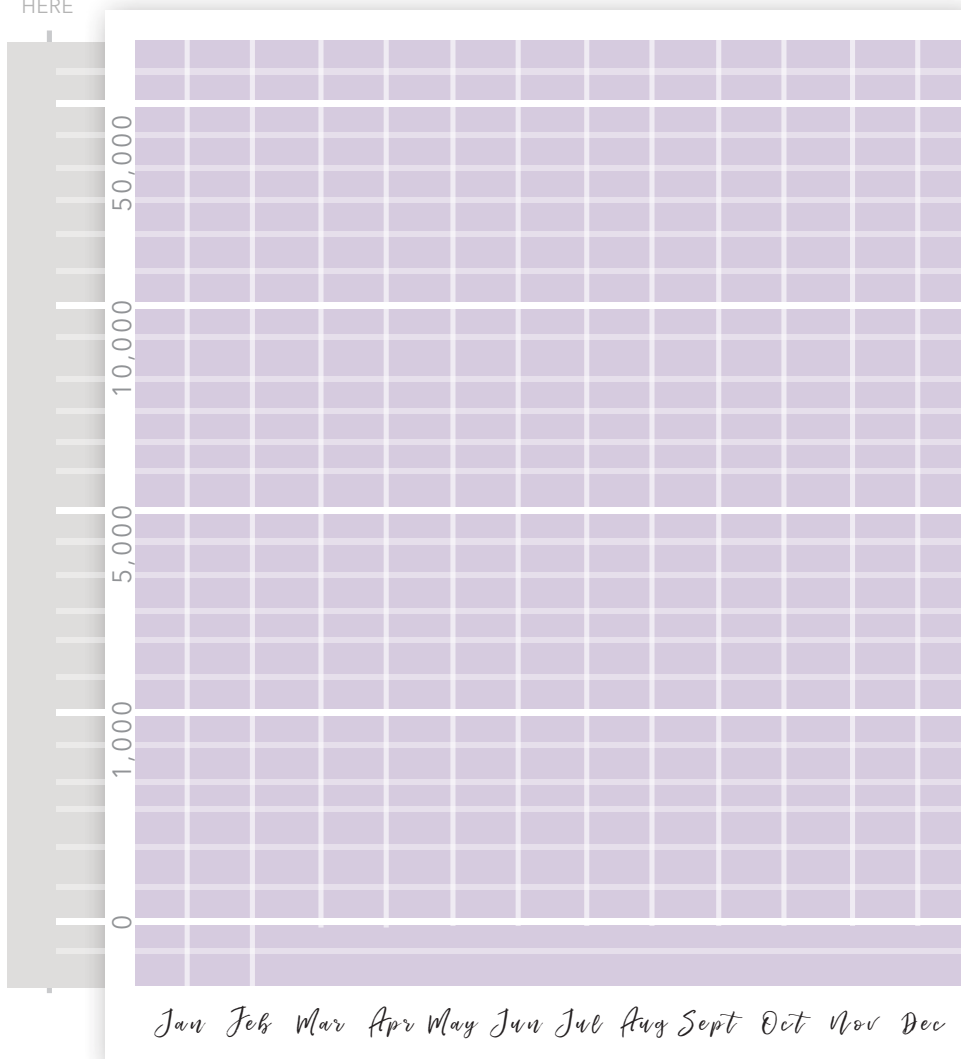
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31



Track Your OGV

*Plot your ending month OGV on the graph so you can
rate your progress month to month.*

Sketch
your
own
benchmark
OGV
HERE



JANUARY 2022

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

FEBRUARY 2022

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28					

MARCH 2022

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

APRIL 2022

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

MAY 2022

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

JUNE 2022

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

JULY 2022

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

AUGUST 2022

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

SEPTEMBER 2022

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

OCTOBER 2022

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

NOVEMBER 2022

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

DECEMBER 2022

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

TRAIN 2 to TRAIN 2
RINSE + REPEAT.
SARAH HARNISCH: GAMEPLAN





Notes



Notes



Notes





CORE 5 CLASSES

Want to grow your OG?

Teach! Product education is the key.

There are 3 ways to do this effectively.

- 1 Teach the scripts in the front of this planner.
- 2 Go to oilabilityteam.com and snag the Core 5 content;



101 OILS



102 THIEVES



103 NINGXIA



104 CBD



105 KID'S CLASS

- 3 Hand out the BRAND NEW Gameplan Oils Scriptbook for continuing education for your team!

For each button (under oilabilityteam.com and "share", you'll find a full professionally-designed powerful Powerpoint, bonus slides to customize the content for your team, a textable class, graphics for marketing, Scavenger Hunt calendars, demos of the classes, the complete script in downloadable form, and more. It's never been easier to point, click, and teach.

And it's all FREE.





Gameplan Business Tools

Gameplan Scriptbook for Oilers by *Sarah Harnisch*

Gameplan Scriptbook for Business

Builders by *Sarah Harnisch*

Gameplan Scriptbook Workbook by
Sarah Harnisch

Diamond Rising Deck

Gameplan by *Sarah Harnisch*

Gameplan Workbook by *Sarah Harnisch*

Your Gameplan (Mini) by *Sarah Harnisch*

Ignite by *Sarah Harnisch*

Unstuck by *Sarah Harnisch*

Unstuck Workbook by *Sarah Harnisch*

Fearless (Mini) by *Sarah Harnisch*

Essential Oils 101 Audio CD

Toxin Free Life Audio CD

oilabilityteam.com

Business Websites/Resources

Oilabilityteam.com

TheEncouragingHome.com/ylbiz

discoverlsp.com

taxbot.com

31oils.com

Facebook Groups

Oil Ability with Sarah Harnisch

Essential Oil Club (E.O.C.) *Jim Bob Haggerton*

Oily Books & Personal Development

D Gary Young: The World Leader in
Essential Oils

Gameplan by *Sarah Harnisch*

Journey to Health & Wealth by *Steve &
Nancy Sheridan*

Conquering Toxic Emotions by *Rhonda
Favano*

Growing Online Business: TheEncourag-
ingHome.com/growing-online-101

French Aromatherapy Essential Oil
Recipes & Usage Guide by *Jen O'Sulli-
van*

There's an Oil for That by *Lucy Lubido*

Go Pro, 7 Steps to Becoming a Network
Marketing Professional by *Eric Worre*

The 7 Habits of Highly Effective Network
Marketing Professionals by *Stephen R.
Covey*

Young Living Customer Service: 800-371-3515



GAMEPLAN RESOURCES

THAT WILL EXPLODE YOUR BUSINESS

To rank, stay focused on the only three things that directly grow your business:

- **Hold classes** • **Follow up** and get people on *Subscribe* to save
- **Train your leaders** using **Gameplan**

Hold Classes

Essential Oils 101 Audio CD

This is a 45 minute class on audio cd, recorded in a professional studio. The who, where, when, what, why of oils. Sarah uses these in her purple bags as a "class in a bag" to hand to complete strangers... and friends.



Toxin Free Life Audio CD

This is a 30 minute class on the Thieves line on audio cd, recorded in a professional studio. This targets cleaning supplies and toxins in the home. It's designed for those who aren't ready to jump in with oils yet, but really like the concept of a toxin free life.



FREE RESOURCES

The textable 101 audio class and Toxin Free life classes, the online Beauty School, and the 101 powerpoint at oilabilityteam.com! Look under "Share".

Follow Up

Fearless

This little book is a powerhouse, and the first of its kind in all of Young Living. For the majority of the people you share oils with, this is their first exposure to natural health. They are overwhelmed. This book is a systematic step-by-step oils explosion to get your new oiler emptying their bottles with courage. It trains the toxin-free lifestyle. It's the first book that should go out to every new kit holder.

(also use the audio CDs mentioned above and the "Your Gameplan" business mini)



Diamond Rising Decks

are a full-on follow up system. You've had tools for your new oiler—this tool is for YOU. It takes the FEAR out of follow up for the very first time.

The average person needs to be approached 7 to 15 times before they will commit to the lifestyle. This gives you specific steps, tools,

and concise training so you know exactly what comes next in each of those conversations, and it's never awkward for you. You simply stick to the system. Contact Me cards are for prospects. You'll learn their biggest health struggles, what areas of aromatherapy they want to learn more about, if they're already in Young Living, and how to best contact them. The Distributor cards are for people who have joined your team—and they're run through a powerful aromatherapy funnel that will drive them to research, label read, and take control of their own health. The Diamond Rising Leader cards take your budding leaders through an entire business funnel, step by step, from the starter kit all the way to Royal Crown Diamond. You track their entire Young Living journey on a series of three 4x6 cards, with simple checkmarks and minutes a day. It's a powerful and duplicatable system that works.





Gameplan Book

The first duplicatable affordable training system in all of Young Living in the form of a book. This series went to number 1 on Amazon's entrepreneur category and sold over 700-thousand copies. How do you train your leaders? Use the book, workbook, and the free bootcamp at oilabilityteam.com. 25 chapters in the book, 25 worksheets, 12 free videos averaging 30 minutes each. Take it at your pace, pull two leaders through it, and rinse and repeat your way to Diamond. The system has worked for thousands upon thousands of Young Living distributors.

Gameplan Workbook

This is a critical part of the training system. It customizes the Gameplan book for you. This puts action to the things you read in the book and gets you to move.

Your Gameplan (the mini)

This is the first digestible prospecting book in all of Young Living. This book does the talking on the business for you. It covers the eight perks to a Young Living business, the Income Disclosure guide, and gets your prospect stacking up their job against a Young Living home based business.

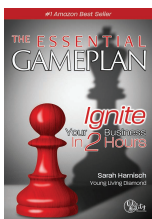
Unstuck



is the 2ND BOOK IN THE GAMEPLAN TRILOGY! Sarah collected thousands of responses and categorized them into 15 types of classes that have results. She lists four tried-and-true mojo methods to pull you out of a rut. There's 100 pages of Young Living specific mindset training, coaching to craft your personal story, how to lead with Subscribe to Save in a compelling way that trains the lifestyle, training to set up an aromatherapy and business funnel that makes it comfortable to have multiple conversations to get your new oiler on ER. There are four scripts for the four starter kits—including a powerful NingXia script and a new Savvy Makeup script. She's collected dozens of leading sentences, tips for opening conversations with cold and warm market leads, and suggestions for following up. If your struggle is finding and connecting with humans, this will be the catapult your business has been waiting for.

Unstuck Workbook

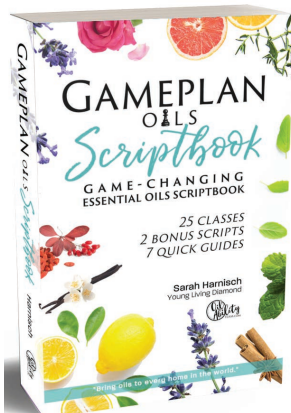
pairs perfectly with the Unstuck book. Unstuck gives you the knowledge and tools. The workbook tailors that knowledge directly to your needs and custom fits your experiences to the book to make it come alive for you. You'll find practical, tangible homework assignments inside that drive your business forward and pull you from a place of fear. It's not to be skipped! This is your personal Unstuck accountability system!



Ignite

is a cliff-notes version of the full Gameplan book. This concise book is designed for your leaders that are not "all in" yet—those that are whetting their appetites with Young Living or are overwhelmed by a large book. Beta tested on dozens of blue personalities, the average read time for this book is 42 minutes. Yet it hits all the important topics that a new builder needs to know from the get-go: Loyalty Rewards, the Virtual Office, the compensation plan, simple strategy, how you are paid, and the power and importance of consistently teaching. It ends with two scripts and a challenge to teach their first class to a family member or friend that night. If your leaders have clocked out or have stopped doing the things that got them to their rank in the first place—or if they're new and you have a blank slate, Ignite is the perfect tool.





Gameplan Oils Scriptbook (Oiler's Edition)

The first duplicatable affordable training system in all of Young Living in the form of a book. This series went to number 1 on Amazon's entrepreneur category and sold over 700-thousand copies. How do you train your leaders? Use the book, workbook, and the free bootcamp at oilabilityteam.com. 25 chapters in the book, 25 worksheets, 25 free videos. Take it at your pace, pull two leaders through it, and rinse and repeat to Diamond!

Gameplan Oils Scriptbook for Business Builders (Teacher's Edition)

Contains the same content as the Oiler's Edition, but set up with tabs, larger print, and in a binder format for easy teaching.

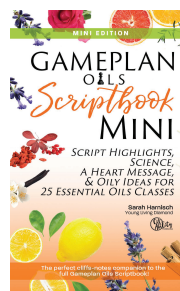


Gameplan Oils Scriptbook Workbook

Customize all the training in the Gameplan Scriptbook to you! Contains action steps, tailored training sheets, oils at 190, 250 and 300pv for each script, additional ER ideas, and places to journal and take notes on your journey!

Gameplan Oils Scriptbook Mini

That is right! We have taken the full 640-page Gameplan Scriptbook and condensed it to 65 pages in mini form! It is the size of Fearless! I am SO EXCITED TO INTRODUCE THE SCRIPTBOOK MINI TO YOU!



oilabilityteam.com



My Stats at a Glance

2022

Pull data from the YL Insights app
available in the app store

January

February

March

April

Team Size: _____	Team Size: _____	Team Size: _____	Team Size: _____
Customers: _____	Customers: _____	Customers: _____	Customers: _____
Brand Partners: _____	Brand Partners: _____	Brand Partners: _____	Brand Partners: _____
Members w/ PV: _____	Members w/ PV: _____	Members w/ PV: _____	Members w/ PV: _____
PV: _____	PV: _____	PV: _____	PV: _____
Subs. to Save PV: _____	Subs. to Save PV: _____	Subs. to Save PV: _____	Subs. to Save PV: _____
OGV: _____	OGV: _____	OGV: _____	OGV: _____
Av. PV Per Member: _____	Av. PV Per Member: _____	Av. PV Per Member: _____	Av. PV Per Member: _____
PGV: _____	PGV: _____	PGV: _____	PGV: _____
Unilevel OGV: _____	Unilevel OGV: _____	Unilevel OGV: _____	Unilevel OGV: _____
Pace OGV: _____	Pace OGV: _____	Pace OGV: _____	Pace OGV: _____
Projected OGV: _____	Projected OGV: _____	Projected OGV: _____	Projected OGV: _____
New Team Mem.: _____	New Team Mem.: _____	New Team Mem.: _____	New Team Mem.: _____
Super Recruiters: _____	Super Recruiters: _____	Super Recruiters: _____	Super Recruiters: _____
Team Growth: _____	Team Growth: _____	Team Growth: _____	Team Growth: _____
New Rankers: _____	New Rankers: _____	New Rankers: _____	New Rankers: _____
Av. PV Per Mem.: _____	Av. PV Per Mem.: _____	Av. PV Per Mem.: _____	Av. PV Per Mem.: _____
Total Subs. to Save: _____	Total Subs. to Save: _____	Total Subs. to Save: _____	Total Subs. to Save: _____
Proc. STS This Month: _____	Proc. STS This Month: _____	Proc. STS This Month: _____	Proc. STS This Month: _____
Remaining STS: _____	Remaining STS: _____	Remaining STS: _____	Remaining STS: _____
Team Mem. % STS: _____	Team Mem. % STS: _____	Team Mem. % STS: _____	Team Mem. % STS: _____
Av. STS Order: _____	Av. STS Order: _____	Av. STS Order: _____	Av. STS Order: _____
Av. STS Day: _____	Av. STS Day: _____	Av. STS Day: _____	Av. STS Day: _____
Enrollers: _____	Enrollers: _____	Enrollers: _____	Enrollers: _____
% Enrolling: _____	% Enrolling: _____	% Enrolling: _____	% Enrolling: _____
Your Enroll.: _____	Your Enroll.: _____	Your Enroll.: _____	Your Enroll.: _____
2nd Level Enroll.: _____	2nd Level Enroll.: _____	2nd Level Enroll.: _____	2nd Level Enroll.: _____
Total Enroll.: _____	Total Enroll.: _____	Total Enroll.: _____	Total Enroll.: _____
Stars: _____	Stars: _____	Stars: _____	Stars: _____
Executives: _____	Executives: _____	Executives: _____	Executives: _____
Silvers: _____	Silvers: _____	Silvers: _____	Silvers: _____
Gold: _____	Gold: _____	Gold: _____	Gold: _____
Platinums: _____	Platinums: _____	Platinums: _____	Platinums: _____
Diamonds: _____	Diamonds: _____	Diamonds: _____	Diamonds: _____
Paycheck: _____	Paycheck: _____	Paycheck: _____	Paycheck: _____



My Stats at a Glance

2022

Pull data from the YL Insights app
available in the app store

May

June

July

August

Team Size: _____	Team Size: _____	Team Size: _____	Team Size: _____
Customers: _____	Customers: _____	Customers: _____	Customers: _____
Brand Partners: _____	Brand Partners: _____	Brand Partners: _____	Brand Partners: _____
Members w/ PV: _____	Members w/ PV: _____	Members w/ PV: _____	Members w/ PV: _____
PV: _____	PV: _____	PV: _____	PV: _____
Subs. to Save PV: _____	Subs. to Save PV: _____	Subs. to Save PV: _____	Subs. to Save PV: _____
OGV: _____	OGV: _____	OGV: _____	OGV: _____
Av. PV Per Member: _____	Av. PV Per Member: _____	Av. PV Per Member: _____	Av. PV Per Member: _____
PGV: _____	PGV: _____	PGV: _____	PGV: _____
Unilevel OGV: _____	Unilevel OGV: _____	Unilevel OGV: _____	Unilevel OGV: _____
Pace OGV: _____	Pace OGV: _____	Pace OGV: _____	Pace OGV: _____
Projected OGV: _____	Projected OGV: _____	Projected OGV: _____	Projected OGV: _____
New Team Mem.: _____	New Team Mem.: _____	New Team Mem.: _____	New Team Mem.: _____
Super Recruiters: _____	Super Recruiters: _____	Super Recruiters: _____	Super Recruiters: _____
Team Growth: _____	Team Growth: _____	Team Growth: _____	Team Growth: _____
New Rankers: _____	New Rankers: _____	New Rankers: _____	New Rankers: _____
Av. PV Per Mem.: _____	Av. PV Per Mem.: _____	Av. PV Per Mem.: _____	Av. PV Per Mem.: _____
Total Subs. to Save: _____	Total Subs. to Save: _____	Total Subs. to Save: _____	Total Subs. to Save: _____
Proc. STS This Month: _____	Proc. STS This Month: _____	Proc. STS This Month: _____	Proc. STS This Month: _____
Remaining STS: _____	Remaining STS: _____	Remaining STS: _____	Remaining STS: _____
Team Mem. % STS: _____	Team Mem. % STS: _____	Team Mem. % STS: _____	Team Mem. % STS: _____
Av. STS Order: _____	Av. STS Order: _____	Av. STS Order: _____	Av. STS Order: _____
Av. STS Day: _____	Av. STS Day: _____	Av. STS Day: _____	Av. STS Day: _____
Enrollers: _____	Enrollers: _____	Enrollers: _____	Enrollers: _____
% Enrolling: _____	% Enrolling: _____	% Enrolling: _____	% Enrolling: _____
Your Enroll.: _____	Your Enroll.: _____	Your Enroll.: _____	Your Enroll.: _____
2nd Level Enroll.: _____	2nd Level Enroll.: _____	2nd Level Enroll.: _____	2nd Level Enroll.: _____
Total Enroll.: _____	Total Enroll.: _____	Total Enroll.: _____	Total Enroll.: _____
Stars: _____	Stars: _____	Stars: _____	Stars: _____
Executives: _____	Executives: _____	Executives: _____	Executives: _____
Silvers: _____	Silvers: _____	Silvers: _____	Silvers: _____
Gold: _____	Gold: _____	Gold: _____	Gold: _____
Platinums: _____	Platinums: _____	Platinums: _____	Platinums: _____
Diamonds: _____	Diamonds: _____	Diamonds: _____	Diamonds: _____
Paycheck: _____	Paycheck: _____	Paycheck: _____	Paycheck: _____



My Stats at a Glance

2022

Pull data from the YL Insights app
available in the app store

September

October

November

December

Team Size: _____	Team Size: _____	Team Size: _____	Team Size: _____
Customers: _____	Customers: _____	Customers: _____	Customers: _____
Brand Partners: _____	Brand Partners: _____	Brand Partners: _____	Brand Partners: _____
Members w/ PV: _____	Members w/ PV: _____	Members w/ PV: _____	Members w/ PV: _____
PV: _____	PV: _____	PV: _____	PV: _____
Subs. to Save PV: _____	Subs. to Save PV: _____	Subs. to Save PV: _____	Subs. to Save PV: _____
OGV: _____	OGV: _____	OGV: _____	OGV: _____
Av. PV Per Member: _____	Av. PV Per Member: _____	Av. PV Per Member: _____	Av. PV Per Member: _____
PGV: _____	PGV: _____	PGV: _____	PGV: _____
Unilevel OGV: _____	Unilevel OGV: _____	Unilevel OGV: _____	Unilevel OGV: _____
Pace OGV: _____	Pace OGV: _____	Pace OGV: _____	Pace OGV: _____
Projected OGV: _____	Projected OGV: _____	Projected OGV: _____	Projected OGV: _____
New Team Mem.: _____	New Team Mem.: _____	New Team Mem.: _____	New Team Mem.: _____
Super Recruiters: _____	Super Recruiters: _____	Super Recruiters: _____	Super Recruiters: _____
Team Growth: _____	Team Growth: _____	Team Growth: _____	Team Growth: _____
New Rankers: _____	New Rankers: _____	New Rankers: _____	New Rankers: _____
Av. PV Per Mem.: _____	Av. PV Per Mem.: _____	Av. PV Per Mem.: _____	Av. PV Per Mem.: _____
Total Subs. to Save: _____	Total Subs. to Save: _____	Total Subs. to Save: _____	Total Subs. to Save: _____
Proc. STS This Month: _____	Proc. STS This Month: _____	Proc. STS This Month: _____	Proc. STS This Month: _____
Remaining STS: _____	Remaining STS: _____	Remaining STS: _____	Remaining STS: _____
Team Mem. % STS: _____	Team Mem. % STS: _____	Team Mem. % STS: _____	Team Mem. % STS: _____
Av. STS Order: _____	Av. STS Order: _____	Av. STS Order: _____	Av. STS Order: _____
Av. STS Day: _____	Av. STS Day: _____	Av. STS Day: _____	Av. STS Day: _____
Enrollers: _____	Enrollers: _____	Enrollers: _____	Enrollers: _____
% Enrolling: _____	% Enrolling: _____	% Enrolling: _____	% Enrolling: _____
Your Enroll.: _____	Your Enroll.: _____	Your Enroll.: _____	Your Enroll.: _____
2nd Level Enroll.: _____	2nd Level Enroll.: _____	2nd Level Enroll.: _____	2nd Level Enroll.: _____
Total Enroll.: _____	Total Enroll.: _____	Total Enroll.: _____	Total Enroll.: _____
Stars: _____	Stars: _____	Stars: _____	Stars: _____
Executives: _____	Executives: _____	Executives: _____	Executives: _____
Silvers: _____	Silvers: _____	Silvers: _____	Silvers: _____
Golds: _____	Golds: _____	Golds: _____	Golds: _____
Platinums: _____	Platinums: _____	Platinums: _____	Platinums: _____
Diamonds: _____	Diamonds: _____	Diamonds: _____	Diamonds: _____
Paycheck: _____	Paycheck: _____	Paycheck: _____	Paycheck: _____



My Stats at a Glance

2023

January

February

March

April

Team Size:_____	Team Size:_____	Team Size:_____	Team Size:_____
Customers:_____	Customers:_____	Customers:_____	Customers:_____
Brand Partners:_____	Brand Partners:_____	Brand Partners:_____	Brand Partners:_____
Members w/ PV:_____	Members w/ PV:_____	Members w/ PV:_____	Members w/ PV:_____
PV:_____	PV:_____	PV:_____	PV:_____
Subs. to Save PV:_____	Subs. to Save PV:_____	Subs. to Save PV:_____	Subs. to Save PV:_____
OGV:_____	OGV:_____	OGV:_____	OGV:_____
Av. PV Per Member:_____	Av. PV Per Member:_____	Av. PV Per Member:_____	Av. PV Per Member:_____
PGV:_____	PGV:_____	PGV:_____	PGV:_____
Unilevel OGV:_____	Unilevel OGV:_____	Unilevel OGV:_____	Unilevel OGV:_____
Pace OGV:_____	Pace OGV:_____	Pace OGV:_____	Pace OGV:_____
Projected OGV:_____	Projected OGV:_____	Projected OGV:_____	Projected OGV:_____
New Team Mem.:_____	New Team Mem.:_____	New Team Mem.:_____	New Team Mem.:_____
Super Recruiters:_____	Super Recruiters:_____	Super Recruiters:_____	Super Recruiters:_____
Team Growth:_____	Team Growth:_____	Team Growth:_____	Team Growth:_____
New Rankers:_____	New Rankers:_____	New Rankers:_____	New Rankers:_____
Av. PV Per Mem.:_____	Av. PV Per Mem.:_____	Av. PV Per Mem.:_____	Av. PV Per Mem.:_____
Total Subs. to Save:_____	Total Subs. to Save:_____	Total Subs. to Save:_____	Total Subs. to Save:_____
Proc. STS This Month:_____	Proc. STS This Month:_____	Proc. STS This Month:_____	Proc. STS This Month:_____
Remaining STS:_____	Remaining STS:_____	Remaining STS:_____	Remaining STS:_____
Team Mem. % STS:_____	Team Mem. % STS:_____	Team Mem. % STS:_____	Team Mem. % STS:_____
Av. STS Order:_____	Av. STS Order:_____	Av. STS Order:_____	Av. STS Order:_____
Av. STS Day:_____	Av. STS Day:_____	Av. STS Day:_____	Av. STS Day:_____
Enrollers:_____	Enrollers:_____	Enrollers:_____	Enrollers:_____
% Enrolling:_____	% Enrolling:_____	% Enrolling:_____	% Enrolling:_____
Your Enroll.:_____	Your Enroll.:_____	Your Enroll.:_____	Your Enroll.:_____
2nd Level Enroll.:_____	2nd Level Enroll.:_____	2nd Level Enroll.:_____	2nd Level Enroll.:_____
Total Enroll.:_____	Total Enroll.:_____	Total Enroll.:_____	Total Enroll.:_____
Stars:_____	Stars:_____	Stars:_____	Stars:_____
Executives:_____	Executives:_____	Executives:_____	Executives:_____
Silvers:_____	Silvers:_____	Silvers:_____	Silvers:_____
Gold:_____	Gold:_____	Gold:_____	Gold:_____
Platinums:_____	Platinums:_____	Platinums:_____	Platinums:_____
Diamonds:_____	Diamonds:_____	Diamonds:_____	Diamonds:_____
Paycheck:_____	Paycheck:_____	Paycheck:_____	Paycheck:_____

